



# TelstraSuper RetireAccess

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# About this Product Disclosure Statement

This Product Disclosure Statement (PDS) outlines the main features and benefits of TelstraSuper RetireAccess.

It also outlines the investment options available to you and explains important investment concepts to help you make your choice.

The information in this PDS is accurate at the time of preparation. Information that is not materially adverse may change from time to time and can be obtained from our website at [telstrasuper.com.au](http://telstrasuper.com.au) or a copy can be sent to you free of charge by calling us.

We encourage you to read this PDS before making any investment decisions.

You should also refer to the relevant target market determination (TMD) for this product, available at [telstrasuper.com.au/pds](http://telstrasuper.com.au/pds)

You can find important information, including our Retirement Income Strategy Summary, Trust Deed, Annual Report, Annual Outcomes Assessment for Members and remuneration for executive officers at [telstrasuper.com.au/about-us](http://telstrasuper.com.au/about-us)

## Glossary

To help you understand some of the capitalised terms used in this PDS there is a glossary on pages 59 to 62.

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The information provided in this PDS is general information only and does not take into account your personal financial situation or needs. We recommend that you obtain your own financial advice before making a decision about this product. Information in this PDS that does not materially affect your super and may change from time to time.

Any updated information will be available on our website at [telstrasuper.com.au](http://telstrasuper.com.au) or a copy of any updated information can be requested free of charge by calling 1300 033 166.

# 01

## About TelstraSuper and TelstraSuper RetireAccess

A TelstraSuper RetireAccess account lets you receive a regular income while working or in retirement.

The Trustee manages around \$25 billion on behalf of TelstraSuper members. We are committed to providing competitive and cost-effective superannuation services to our members.

Whether you're looking to wind down to part-time work or permanently retire, a TelstraSuper RetireAccess account can give you the flexibility and options to plan your future. It also means you can start accessing your super while the remaining balance stays invested.

Simply open a TelstraSuper RetireAccess account with funds transferred from your super (accumulation) account and then receive a regular income in amounts pre-determined by you (within prescribed government limits). You have flexibility in the frequency you receive this income and can invest in one or a number of the investment options we offer.

To open a TelstraSuper RetireAccess account and receive a regular income, you need to:

- be a current TelstraSuper member or eligible to join TelstraSuper, and
- have reached your preservation age (see table on this page), and
- have a minimum of \$10,000 to invest, or \$50,000 if you intend to register for the Direct Access investment option, and
- select an income stream that's right for you, or
- be the recipient of a reversionary beneficiary income stream.

### Funding your retirement



**Your money**  
Employer and voluntary contributions



Your super account



**Reach preservation age**



Your regular income

### Two flexible income streams

TelstraSuper RetireAccess offers two income streams. They are the Transition to Retirement and Retirement income streams. The one that's right for you will depend on:

- your age
- your work status
- if you've met a condition of release (listed below)

Transition to Retirement (TTR) income stream	Retirement income stream
If you've reached preservation age, still working and have never met a condition of release.	If you've reached preservation age and retired or have met a condition of release.

### Conditions of release

To allow you to access your super and start a TelstraSuper RetireAccess Retirement income stream, you must meet one of the following conditions of release:

- permanent retirement from the workforce on or after your preservation age
- ceasing gainful employment with an employer after turning age 60, without necessarily retiring permanently
- reaching 65 years of age, whether you've retired or not
- no longer working due to permanent incapacity
- having a Terminal Medical Condition.

You can also be an eligible dependant in receipt of a death benefit income stream

### Preservation age

Your preservation age depends on your date of birth:

Date of birth	Preservation age
Before 1 July 1960	55
1 July 1960 to 30 June 1961	56
1 July 1961 to 30 June 1962	57
1 July 1962 to 30 June 1963	58
1 July 1963 to 30 June 1964	59
After 30 June 1964	60

## Key features and benefits of TelstraSuper RetireAccess

Competitive fees	<ul style="list-style-type: none"> <li>• competitive administration fees</li> <li>• competitive investment fees</li> </ul>
Flexible income payments	<ul style="list-style-type: none"> <li>• choose your level of income within prescribed government limits</li> <li>• choose twice-monthly, monthly, quarterly or annual income</li> <li>• payments paid directly into your bank account</li> <li>• option to automatically index your payments each year by CPI or a nominated fixed percentage</li> <li>• make additional lump sum withdrawals or one-off income payments as needed, within government limits</li> </ul>
Investment choice	<ul style="list-style-type: none"> <li>• keep your benefits invested</li> <li>• broad range of investment options for the conservative through to aggressive investor</li> <li>• access to shares, Exchange Traded Funds (ETFs) and term deposits via the Direct Access investment option</li> <li>• option to automatically re-weight your investments</li> </ul>
Tax advantages	<ul style="list-style-type: none"> <li>• no tax payable on investment earnings once you satisfy a condition of release, otherwise up to 15% tax applies</li> <li>• no tax payable on income stream payments once you turn 60</li> <li>• 15% tax offset on the taxable component of your income stream payments if you are between preservation age and age 59</li> </ul>
Insurance cover	<ul style="list-style-type: none"> <li>• affordable Death Cover*</li> <li>• 15% rebate on the insurance premiums which you pay for from your account</li> </ul>
Membership benefits	<ul style="list-style-type: none"> <li>• online access to check and manage your account including your insurance cover</li> <li>• TelstraSuper app and digital membership card</li> <li>• education seminars</li> <li>• anyone can join</li> <li>• Retirement Bonus for eligible members</li> <li>• access to financial advice through TelstraSuper Financial Planning</li> </ul>

\*If aged under 75. Conditions apply. See pages 49-55 for details.



### Award-winning income stream

RetireAccess has been named Chant West 2022 and 2023 **Pension Fund of the Year**.

And SuperRatings **Pension of the Year 2023**

# 02

## Which income stream is right for you?

TelstraSuper RetireAccess has two income streams with the flexibility for you to ease up on work as you near retirement and pay you an income when you finish work.

### Transition to Retirement (TTR) income stream

You can draw an income from your super while you're still working. A TTR income stream is a flexible income stream you can use to maintain your income while you work less or boost your super leading into retirement.

#### Ease into retirement by reducing work hours

If you want to reduce the number of hours you work while maintaining your income, a TTR income stream can help top up your income while you enjoy more of life.

#### Build your wealth for retirement

In some situations, a TTR income stream can help you build your wealth while you're still working by salary sacrificing a percentage of your pay into super and using income from a TTR income stream to top up your take home pay.

Generally, to benefit from this you need to be:

- aged 60 or over and want to continue to work full-time to take advantage of potential tax benefits on income payments
- able to make pre-tax (concessional) contributions into super (known as salary sacrifice)
- in a financial position to salary sacrifice a percentage of your pay.

A TTR strategy to build super can be complex. However, if this is of interest to you, call TelstraSuper Financial Planning on **1300 033 166** to discuss your needs and whether it can work for you.

### Who's eligible?

You can start a TTR income stream if you:

- have reached your preservation age
- are less than 65 years of age
- have never met a condition of release
- have at least \$10,000 as a one-off transfer from your super.

### How a TTR income stream works

With a TTR income stream, you transfer funds from your super account into your TelstraSuper RetireAccess account and then draw down a regular income. If you're still working, you'll generally have two accounts:

- **your super (accumulation) account:** this account continues to receive contributions plus any investment earnings while you're still working.
- **your TTR income stream account:** this is opened using some of your funds from your super account to pay you a regular income. The minimum amount you must transfer into a TTR income stream is \$10,000. The maximum annual payment each financial year is 10% of your account balance.

### When you meet a condition of release

When you turn 65, we'll change your TTR income stream to a Retirement income stream as you'll have automatically satisfied a condition of release. However, if you satisfy a different condition of release before turning 65 (see page 4) you can also change to a Retirement income stream by notifying us. Simply complete the **Condition of Release Notification** form available at [telstrasuper.com.au/forms](http://telstrasuper.com.au/forms)

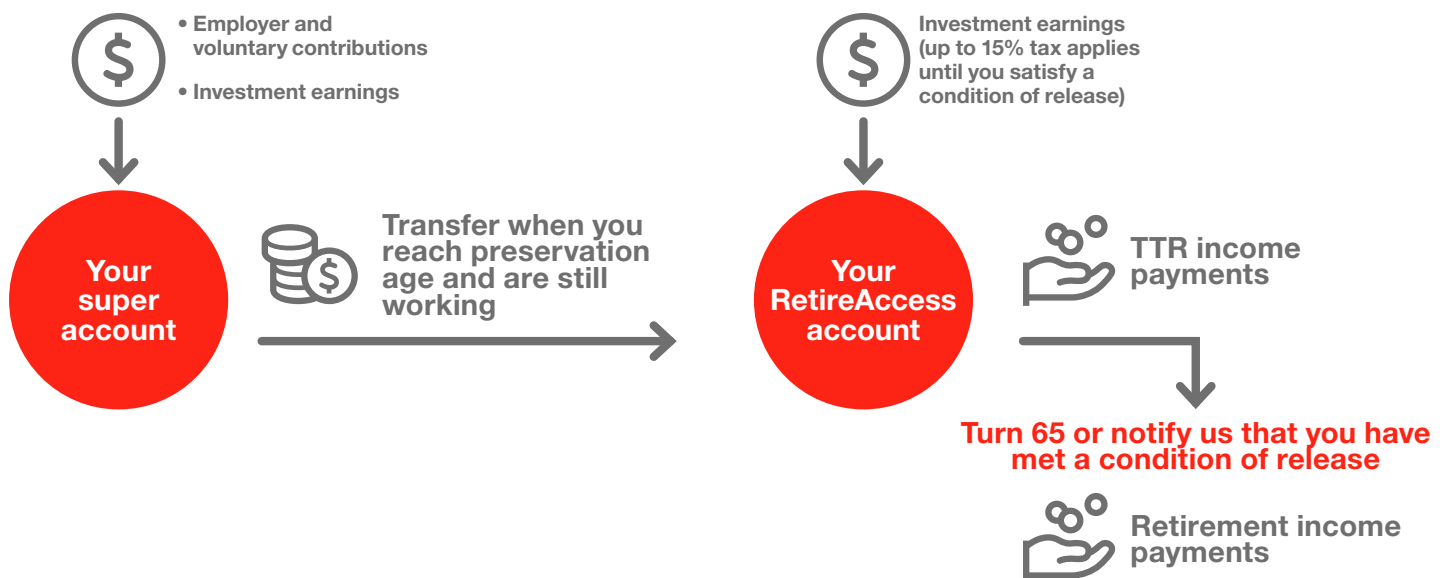
Once you've met a condition of release and changed to a Retirement income stream, any income you earn from your investments will be tax-free and there will be no limit on your annual payments. Your existing investment option allocation will remain the same or, where applicable, will be transferred to the Lifestyle investment option equivalents, and into a tax-free environment. For further information on the Lifestyle investment options please refer to page 21. A buy-sell spread will not apply on this transfer. You will be subject to a transfer balance cap\* which is the total amount of super you can use to transfer into tax-free retirement income stream accounts. This total amount includes your retirement income stream with TelstraSuper in addition to any amounts you may have with other super funds (see page 8 for further information about the transfer balance cap).

### Can I add to my income stream?

No, once you start an income stream, you cannot add money to it. However, as your super account builds up, you can consolidate your existing income stream and super account and start a new income stream. Simply complete and return the **Reinvestment Application TelstraSuper Retire Access** form available from [telstrasuper.com.au/forms](http://telstrasuper.com.au/forms)

\*The amount of your transfer balance cap depends on your circumstances. For further information, please refer to the ATO website at [www.ato.gov.au](http://www.ato.gov.au)

### TTR income stream to Retirement income stream at a glance



## Retirement income stream

Sit back, relax and enjoy a regular income when you retire.

When you've retired or met another condition of release (see page 4), you can use a Retirement income stream to draw a regular income from your retirement savings while your investment earnings are tax-free. If you are over age 60, your income payments will also be tax-free. That way you can spend your time enjoying life while your super savings work for you.

### Who's eligible?

You can start a Retirement income stream if you:

- have reached your preservation age, and
- have met a condition of release, and
- have a minimum of \$10,000<sup>^</sup> to invest, or \$50,000 if you intend to register for the Direct Access investment option, or
- are the recipient of a reversionary beneficiary income stream.

### How a Retirement income stream works

With a Retirement income stream, you transfer funds from your super account into your TelstraSuper RetireAccess account and then draw down a regular income.

You can choose the amount of income you receive, and how often, as long as you withdraw at least the government prescribed minimum payment each year (see page 11).



## Transfer balance caps for Retirement income streams

When commencing a Retirement income stream you're subject to a transfer balance cap\*, which is the total amount you can transfer into tax-free income stream accounts. This cap amount includes your Retirement income stream with TelstraSuper in addition to any amounts you may have in tax-free income streams with other super funds. If you exceed the cap, you'll be required to reduce the amount held in a tax-free income stream. You'll also pay tax on the excess amount, including interest.

If you have exceeded the transfer balance cap, the Australian Taxation Office (ATO) will issue you with an Excess Transfer Balance determination requesting you to transfer the excess amount from your Retirement income stream. If you do not act on this we will transfer the excess amount into an existing TelstraSuper account or open a new TelstraSuper Personal Plus account on your behalf.

If you open your account with the maximum transfer balance cap amount and it grows over time with investment earnings, you will not be considered in breach of the cap.



### If you exceed the transfer balance cap

You will be required to reduce the amount held in a tax-free income stream. You will also pay tax on the excess amount, including interest. For more information visit the ATO website [www.ato.gov.au](http://www.ato.gov.au)

## Still not sure which income stream is right for you?

TelstraSuper Financial Planning can provide you with general and simple personal advice over the phone about TelstraSuper RetireAccess and your retirement planning options. There's no additional cost for our phone-based advice if you have a TelstraSuper Corporate Plus or TelstraSuper Personal Plus account as this is included in your TelstraSuper membership. Call us on **1300 033 166**.

\*The amount of your transfer balance cap depends on your circumstances. For further information, please refer to the ATO website at [www.ato.gov.au](http://www.ato.gov.au)

<sup>^</sup> Not applicable for an existing TTR income stream converting to a Retirement income stream.



## At a glance summary

### Important information about TelstraSuper RetireAccess income streams

	TTR income stream	Retirement income stream	Reference
Minimum initial investment	\$10,000	\$10,000, or \$50,000 if you intend to register for the Direct Access investment option	
Minimum annual payment	4% of your account balance	Between 4% and 14% of your account balance depending on your age	Refer to the table on page 11
Maximum annual payment	10% of your account balance	No maximum	
Payment frequency	You can choose twice-monthly, monthly, quarterly or annual payments		
Payments made	To your bank account by EFT		
Rollovers to accumulation, withdrawals and additional one-off income payments	<ul style="list-style-type: none"> <li>You can rollover your account balance to an accumulation account</li> <li>You can request one-off<sup>†</sup> income payments in addition to your regular payments (minimum of \$1,000 applies) up to the maximum annual payment of 10%</li> </ul> <p>but: You cannot generally make a full or partial lump sum withdrawal</p>	<ul style="list-style-type: none"> <li>You can rollover your account balance to an accumulation account, with the exception of any funds held within a Direct Access investment option within your Retirement income stream.</li> <li>You can request one-off income payments in addition to your regular payments (minimum of \$1,000 applies)</li> <li>You can make a full or partial lump sum withdrawal as long as you have reached your pro-rata minimum regular payment (a minimum of \$2,000 applies)</li> </ul>	Find out more about withdrawals on page 13
Investment options	<ul style="list-style-type: none"> <li>You have a choice of one, or a mix of the 10 investment options.</li> </ul>	<ul style="list-style-type: none"> <li>You have a choice of 10 investment options. These include the Lifestyle investment options designed for members who are drawing an income from their Retirement income stream to help maximise income and manage market volatility and the Direct Access investment option which gives you access to S&amp;P/ASX300 shares, Exchange Traded Funds (ETFs) and term deposits. For more information, see the <b>Direct Access Guide</b>.</li> </ul>	Refer to the 'Investment guide' section on pages 14-37 for details
Administration fee	<ul style="list-style-type: none"> <li>\$1.00 per week plus 0.17% pa - if you have more than one account the \$1.00 per week fee will only apply to one account</li> <li>\$172 p.a. (platform fee) plus 0.20% p.a. investment fee (asset fee) if you're invested in the Direct Access investment option (see the <b>Direct Access Guide</b> for more information).</li> <li>A fee rebate applies if your balance exceeds \$1m, or if your and your spouse's combined account balances exceed \$969,410 (conditions apply)</li> </ul>		Refer to the 'Fees and other costs' section on pages 42-48 for details
Investment fees and costs, including transactions costs (for managing your investment)	Depends on the investment option or mix of options you select.		Refer to the 'Fees and other costs' section on pages 42-48 for details
Insurance	<ul style="list-style-type: none"> <li>Default Death Cover until age 65 or until you meet a condition of release<sup>†</sup></li> <li>You can apply for Voluntary Death Cover</li> <li>If you maintain a TelstraSuper accumulation account, any existing insurance arrangement will continue within the accumulation account and you will not receive Default Death Cover</li> <li>If you have existing Total Permanent Disability or Income Protection cover and wish to retain the cover you will need to do so in your accumulation account (subject to terms and conditions)</li> </ul>	<ul style="list-style-type: none"> <li>Default Death Cover up to age 75<sup>^</sup></li> <li>You can apply for Voluntary Death Cover and/or transfer existing TelstraSuper Death Cover</li> <li>If you have existing Total Permanent Disability or Income Protection cover and wish to retain the cover you will need to do so in your accumulation account (subject to terms and conditions)</li> </ul>	Refer to the 'Insurance' section on pages 49-53 for details. Cover is subject to approval from the insurer
Estate planning	Flexibility to make a: <ul style="list-style-type: none"> <li>Reversionary beneficiary nomination (unless invested in Direct Access, in which case a reversionary beneficiary nomination cannot be made).</li> <li>Binding or non-binding death benefit nomination</li> </ul>		Refer to page 53
Cooling-off period	14 days		Refer to page 56
Tax on investment earnings	Up to 15% tax on investment earnings	No tax payable	
Transfer balance cap	Not applicable	up to \$1.9 million*	

**This table is a summary only. We encourage you to read this PDS in full before making any investment decisions.**

<sup>‡</sup> If you receive a one-off payment, your regular payments may cease prior to the end of the financial year due to having reached your maximum annual payment of 10%. One-off income payments are included in your assessable income. You need to report these to Centrelink as they may impact your benefit entitlements.

<sup>^</sup> Age at last 1 July

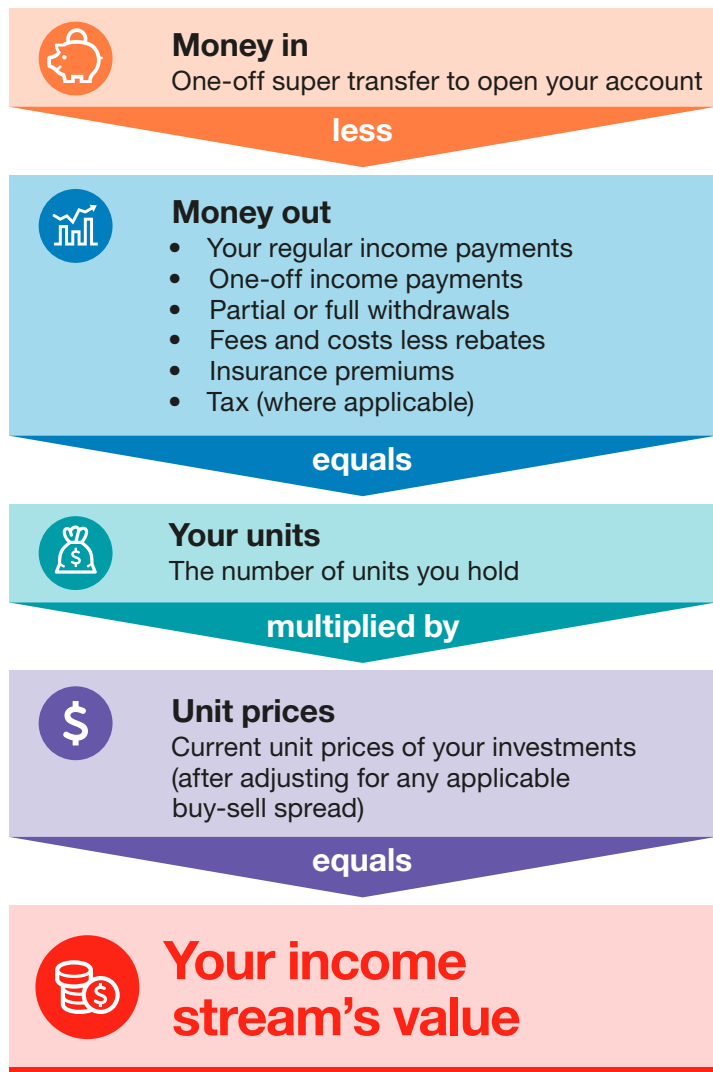
\* The amount of your transfer balance cap depends on your circumstances. For further information, please refer to the ATO website at [www.ato.gov.au](http://www.ato.gov.au)

<sup>†</sup> When you reach age 65 or you meet a condition of release, your TTR income stream will change to a Retirement Income Stream.

# 04

## How it works

Your TelstraSuper RetireAccess account consists of:



### Retirement Bonus

You may be entitled to receive a Retirement Bonus when you commence a Retirement income stream.

If you are eligible to receive the Retirement Bonus, it will represent a tax saving to you and will be calculated based on the investment options you are invested in immediately before you commence the Retirement income stream.

For more information, including Retirement Bonus eligibility requirements, visit [telstrasuper.com.au/bonus](http://telstrasuper.com.au/bonus)

**Important information about the Retirement Bonus**

If you withdraw more than 50% of your account balance (as at the date you commenced the Retirement income stream) within the first 12 months of starting the Retirement income stream, all of the Retirement Bonus paid to you will be deducted from your account.

### Insurance premiums

If applicable, the cost of Death Cover is deducted by reducing the number of units at the end of each quarter in arrears\*. See pages 49-53 for more details.

### Fee rebate

If you have combined TelstraSuper account balances of over \$1m (excluding defined benefits), or you're part of an eligible couple whose combined TelstraSuper Corporate Plus, TelstraSuper Personal Plus and/or TelstraSuper RetireAccess account balances exceed \$969,410 you may receive an administration fee rebate. For eligible members, the administration fees and costs are capped at \$1,752. Defined benefit members are not eligible for the fee rebate. See page 48 for details.

### Your units

The money you transfer to TelstraSuper RetireAccess to open your account buys units in the investment option(s) of your choice. See pages 14-37 for more details. Your income payments, withdrawals, insurance premiums and administration fees reduce your number of units. Any applicable fee rebate will increase your number of units.

### Unit prices

Percentage based administration and investment fees and costs are deducted as part of the daily unit price calculation. Unit prices reflect the earnings on the investments of your chosen investment option(s).

A new unit price is set each Melbourne business day (see 'Melbourne business day' page 60), reflecting the changing value of the underlying assets in each investment option. Unit prices are released on our website each Melbourne business day.

You can view your balance anytime via your SuperOnline account at [telstrasuper.com.au](http://telstrasuper.com.au) or your TelstraSuper app, which you can download at [telstrasuper.com.au/mobile](http://telstrasuper.com.au/mobile)

### Example:

Mandy opens her TelstraSuper RetireAccess account with \$200,000. The buy unit price for her chosen investment option the day she joins and purchases her units was \$1.00000. Therefore, Mandy has 200,000 units. After one month, the sell unit price for Mandy's chosen investment option has risen to \$1.05375. As she has not yet received income payments or made any withdrawals, her number of units is still 200,000 but her TelstraSuper RetireAccess account balance is now \$210,750.

	No. of units	Daily unit price	Account balance
On opening	200,000	\$1.00000	\$200,000
After one month	200,000	\$1.05375	\$210,750

\* If you leave TelstraSuper or your balance is transferred to a different TelstraSuper account during the quarter, the applicable fees and taxes will be deducted at that time.

# 05

## Payments and withdrawals

### Regular income payments

TelstraSuper RetireAccess is designed to provide a flexible income stream to meet your financial needs. You choose how much income you receive (within the government's set minimum and maximum limits) as well as how often you receive your money. See the table on page 12 for details.

You can change your income or the frequency of your payments any time you like. The amount of income you choose will depend on your retirement goals and legislated annual income limits.

According to government regulations you must:

- choose a payment amount at or above your minimum annual income limit (a maximum applies to TTR income streams)
- receive at least your minimum payment each financial year
- receive at least one income payment each financial year (except for the first year where the pension commences after 1 June)

If you invest in Direct Access, you will need to retain a minimum of 24 months of income payments or \$10,000, whichever is greater, in TelstraSuper investment options other than Direct Access. This will be assessed at the time you register for the Direct Access option and re-assessed annually each 1 July while you remain invested in Direct Access, or as deemed necessary.

### Minimum and maximum annual limits

The government has set minimum and maximum annual payments that you must withdraw from your TelstraSuper RetireAccess account each financial year based on your age.

The minimum annual payment is calculated as a percentage of your account balance at 1 July and is set out below:

Age*	Minimum annual payment#
Under 65	4%
65-74	5%
75-79	6%
80-84	7%
85-89	9%
90-94	11%
95+	14%

\* Member's age at 1 July in the financial year when the income payments are to be made or in the financial year income payments commence.

# Percentage of account balance on 1 July in the financial year when the income payments are to be made.

If you have a TTR income stream the maximum annual payment is 10% until you meet a condition of release (as at 1 July in the year the payments are to be made). There is no maximum for the Retirement income stream.

### Example:

**Let's look at two TelstraSuper RetireAccess members and calculate their minimum and maximum limits using the standard measures:**

- Kate is retired and has a Retirement income stream. As at 1 July 2023 she will be 66 with a TelstraSuper RetireAccess account balance of \$150,000.
- Murray is still working and has a TTR income stream. As at 1 July 2023, he will be 64 with an account balance of \$250,000.

	Minimum limit	Maximum limit	How calculated
Kate	\$7,500	None	Minimum = 5% x \$150,000 = \$7,500
Murray	\$10,000	\$25,000	Minimum = 4% x \$250,000 = \$10,000  Maximum = 10% x \$250,000 = \$25,000

## How often and when you get paid

You can choose to receive your income payments twice-monthly, monthly, quarterly or annually. Your payments will be made on or before the following days:

How often	Twice-monthly	Monthly	Quarterly	Annually
Pay dates	14th day and 28th day of each month	28th day of each month	28th March 28th June 28th September 28th December	28th day of the month you nominate

## Option to index your pension

If you have nominated to receive a fixed dollar amount, you can choose to automatically index your pension each year to keep up with the cost of living. You can increase by:

- The Consumer Price Index (CPI) - applied each 1 July using the most recently published CPI figure, or
- A fixed percentage - applied each 1 July.

If you would like to index your pension payments, you can do so via your SuperOnline account or by completing a **Change of Details TelstraSuper RetireAccess** form available at [telstrasuper.com.au/forms](http://telstrasuper.com.au/forms)

### Annual review of payment details

Each year we'll send you a Statement of Income Limits showing your new minimum income limit (and the maximum if applicable) and payment details for the new financial year.

You can change your payment details any time via your SuperOnline account or by completing the **Change of Details TelstraSuper RetireAccess** form available at [telstrasuper.com.au/forms](http://telstrasuper.com.au/forms)

## Convenient payments

For your safety and convenience all TelstraSuper RetireAccess income stream payments are made directly to your nominated bank, building society or credit union account. Payments can only be made into an account in your name (including joint accounts). We cannot pay into business accounts, Self-Managed Super Funds (SMSFs), third party accounts or overseas accounts.

There is no fee for receiving income payments.

If you change account details, and you receive:

- Monthly, quarterly or annual payments - notify us before the 20th of the relevant month so your money can be deposited in the correct account
- Twice monthly payments - notify us before the 6th of the month for changes to be made by the 14th. If notified between the 7th and 20th of the month, payments to the new account will be made on the 28th of the month.

You can change your banking details via your SuperOnline account, or by completing a **Change of Details TelstraSuper RetireAccess** form available at [telstrasuper.com.au/forms](http://telstrasuper.com.au/forms)

It is important you don't close your existing bank account until you have confirmed receipt of your income stream payments into your new bank account.

## Access to more money

There are two options available if you require more than your regular income stream payment:

- additional one-off income payments
- full or partial withdrawal.

There is no fee to make a withdrawal in addition to your regular income stream payments. For more information on tax that may apply to additional one-off income payments, full or partial/full withdrawals, refer to page 38. The table below compares withdrawal types.

To ensure withdrawals are paid within government guidelines, there could be a delay in processing your request. Please call us if you have any queries about the timing of payments.

Type of withdrawal	TTR income stream	Retirement income stream
<p><b>Additional one-off income payments</b></p> <p>Paid in addition to your regular payments, regardless of whether or not you have met your minimum annual limit.</p>	<p><b>\$1,000 minimum amount</b></p> <p>One-off payments can only be made if they do not put you in excess of your maximum annual limit of 10%</p>	<p><b>\$1,000 minimum amount</b></p> <p>No maximum applies</p>
<p><b>Full or partial withdrawal</b></p> <p>Paid in addition to your regular payments, but you must have met your pro-rata minimum annual limit before a withdrawal can be paid. Full or partial withdrawals cannot be counted towards your annual minimum income limit.</p>	<p><b>Only in limited circumstances:</b></p> <ul style="list-style-type: none"> <li>• you wish to cash the unrestricted non-preserved portion of your benefit</li> <li>• to pay a superannuation surcharge debt</li> <li>• to meet a family law payment</li> <li>• you transfer your income stream into an accumulation super account</li> <li>• you transfer your income stream into another non-commutable income stream</li> <li>• you meet a condition of release</li> </ul>	<p><b>\$2,000 minimum applies</b></p> <p>No maximum applies</p>

## Centrelink and DVA benefits

Your TelstraSuper RetireAccess balance may affect your eligibility for government income support including the age pension.

Your account is assessable by Centrelink and/or the Department of Veterans' Affairs (DVA) for the assets test and income test. In accordance with government requirements, we will provide Centrelink and/or the DVA with details of members' account balances electronically. For more information about this process, please call us on **1300 033 166**.

As additional one-off income payments are included in your assessable income, you need to report these payments to Centrelink and/or the DVA and they may impact your entitlements. Full or partial withdrawals are not included in your assessable income but still need to be reported to Centrelink and/or DVA and may impact your entitlements.

For more information about your entitlements, please call Centrelink on 132 300 or the DVA on 1800 838 372.

## How long will payments continue?

Payments from your TelstraSuper RetireAccess account stop when your account balance is exhausted.

How long that will take will depend on factors such as:

- how much you initially invest
- how much you draw down as regular payments
- if you make any one-off income payments or partial withdrawals
- your chosen investment option(s) and how they perform
- the deductions from your account (for fees and costs).

## Drawing down your benefit

Your income payments will initially be drawn from the unrestricted non-preserved portion of your super benefit. The restricted non-preserved portion of your benefit will be reduced next and, finally, the preserved portion of your benefit.

# 06 Investment guide

## Factors to consider

You should consider a number of key things when thinking about your investments with TelstraSuper RetireAccess.

A good place to start is with your retirement plans, including your:

- financial and retirement goals
- retirement age
- eligibility to access super and government pensions
- life expectancy
- tax situation and how it relates to your savings
- spending and income needs in retirement.

Consider speaking with a financial adviser through TelstraSuper Financial Planning on **1300 033 166** to discuss your investment options.

## Investment considerations

Your next step is to consider the investments themselves.

When you retire, you'll continue to have money invested, so you'll also need to know about a range of investment concepts and how they relate to your retirement plans.



With a sound retirement plan and an understanding of the above investment concepts, you'll be able to make informed choices about your investments for an enjoyable retirement.

## Setting your retirement goals

Before you choose an investment option(s), you should have a clear understanding of your retirement goals. These goals might include maintaining your current lifestyle, paying off your mortgage, taking that long awaited holiday or helping your family with their financial needs. Also, you may want to transition into retirement by reducing your working hours.

So how do you meet your retirement goals? Work out how much income you'll need in your retirement based on information today by identifying things such as your:

- current expenses
- short and long-term goals
- level of debt.

You should also think about:

### Your retirement age

Your needs will vary depending on your age. If you're younger, you may feel comfortable taking a higher level of risk for potentially greater long-term growth. As you get older, you may be more comfortable with greater security of capital or taking a lower level of risk.

### Tax savings

Tax is a key consideration for your retirement planning. How you structure your investments and access super can result in different tax liabilities, so it's worth planning ahead.

For example, income streams may give you more net income than investments outside super because of the available tax concessions.

### How much income will you need?

As a general rule, it's anticipated you'll need between 60% and 80% of your final annual salary to maintain your current lifestyle in retirement. Much will depend on your own personal circumstances. You should seek financial advice about the level of income you'll need to live on. Generally, you can use the percentage noted above as a quick gauge, but it's worth doing a budget to make sure you take your personal circumstances into account (and don't forget to include inflation when estimating future costs).

The Association of Superannuation Funds of Australia (ASFA) releases regular cost of living figures for couples and singles to achieve a moderate or comfortable retirement lifestyle

For up-to-date information on how much super is enough and the ASFA Retirement Standard, visit the ASFA website at [www.superannuation.asn.au](http://www.superannuation.asn.au)

You may also find the **Retirement Lifestyle Planner** at [telstrasuper.com.au](http://telstrasuper.com.au) helpful in calculating your income needs.

## The risks of investing

Like any investment, there are risks with investing your super. Different investment options carry different levels of risk depending on the assets that make up those options.

The investment option(s) you choose will change in value over time and may rise or fall due to various factors. You should also consider the impact of super and tax law changes on your investments.

### Risk

In general, the higher the expected return, the higher the expected risk.

It's important to achieve a balance between being too aggressive in your investment option(s) and too conservative to achieve your long-term goals. An aggressive growth strategy has higher short-term risk. However, if you invest too conservatively you may run the risk of falling short of your retirement needs.

### Your risk tolerance

The risk you feel comfortable with will depend on your own financial needs, retirement plans and personal situation. See the table on page 16 for more information on the risks of investing.

### Inflation

It is very important that your retirement investment strategy has elements of inflation protection, otherwise it may be difficult to fund your retirement goals. This is because inflation erodes the purchasing value of your dollar. In other words, a dollar will buy you less in the future than it buys today.

The risks of investing include the following (capitalised terms are defined in the Glossary on page 59):

Risk	Description
Inflation risk	Inflation may exceed the return on your investment, reducing its real value.
Individual investment risk	The investment option(s) you choose may fall in value.
Market risk	Changes in investment markets due to economic or political factors may occur, possibly causing changes in your investments and returns.
Interest rate risk	Changes to interest rates may impact on investment returns.
Hedging risk (currency)	We invest in overseas investments, for example as part of the International Shares option, and if the currency of those countries rises or falls, the value of your investment may change in Australian dollars.
Derivative risk	Derivatives are instruments that derive their value from an underlying asset, such as a share or index. We use derivatives to reduce risk, reduce transaction costs and gain exposure to certain asset classes, including Australian and International Shares and Fixed Interest. Derivatives are not used for gearing. Risks can include the value of the derivative falling, which may affect your investments. We aim to control derivative risk by monitoring TelstraSuper contracts and by entering into derivative contracts with reputable parties.
Changes to law	Super and tax laws change often and may affect your investment.
Manager risk	The risk an investment manager will not perform to expectation (which might put your investments at risk). Our manager risk is reduced by using a diverse range of specialist investment managers chosen to provide competitive performance as well as specialist skills. Performance is carefully monitored and managed.

### Investment option risk measures

All investments carry some form of risk. Usually, higher risk investments also have higher expected returns, especially over long term periods. Higher risk investments also tend to have more variable returns from year to year and greater likelihood of achieving negative returns. It's important that you choose a level of risk that you are comfortable with and is consistent with the returns you're seeking to achieve.

Investment risk is multi-dimensional and there is no single measure that fully describes or captures all elements of investment risk. Therefore, TelstraSuper uses four main measures of risk when constructing its investment options. These are:

1. The expected frequency of negative annual returns i.e. how often do we expect annual returns to be negative?
2. The expected severity of negative returns when they occur i.e. how much money would we expect to lose in a poor year?
3. The expected volatility of investment returns i.e. how variable do we expect returns to be from year to year?
4. The risk of failing to maintain purchasing power over long-term periods i.e. do we expect that returns will keep up with (or preferably beat) inflation over long term periods such as ten or more years?

The level of risk for each measure differs across each of TelstraSuper's investment options. This allows members to choose an option that best suits their preferences and circumstances.

There is a standardised method for disclosing investment risk that was developed by the Association of Superannuation Funds of Australia (ASFA) and the Financial Services Council (FSC) in July 2011. TelstraSuper makes risk disclosures in accordance with the method, which is known as the "Standard Risk Measure" (SRM).

The SRM requires the reporting of risk by 'Risk Bands' and 'Risk Labels'. There are seven risk bands with risk labels ranging from 'Very Low' to 'Very High'. The risk bands indicate the estimated number of negative annual returns that can be expected to occur in a 20 year period (see table below). The greater the number of expected negative annual returns, the riskier the investment option.

ASFA/FSC Standard Risk Measure categories		
Risk label	Risk Band	Estimated number of negative annual returns over any 20 year period
Very low	1	Less than 0.5
Low	2	0.5 to less than 1
Low to medium	3	1 to less than 2
Medium	4	2 to less than 3
Medium to high	5	3 to less than 4
High	6	4 to less than 6
Very high	7	6 or greater



## Investment choice

### Everyone's plans and financial goals are different

Now that you're ready to build your investment for retirement you need to consider how to invest your money in order to help meet your income needs.

There are different investment options for the different income streams as retired members may have different investment needs to our members who are still working.

TTR income stream members can choose to invest in High Growth\*, Growth, Balanced, Moderate^, Conservative, International Shares, Australian Shares, Property, Diversified Bonds and Credit^ or Cash — or a combination of any of these options.

Retirement income stream members can choose to invest in Lifestyle Growth\*, Lifestyle Balanced\*, Lifestyle Moderate\*, Lifestyle Conservative\*, High Growth\*, International Shares, Australian Shares, Property, Diversified Bonds and Credit^ or Cash — or a combination of any of these options.

We also offer an investment option called Direct Access which provides access to term deposits, S&P/ASX300 shares and other listed securities such as Exchange Traded Funds (ETFs), approved by us. Conditions apply, see the full Terms and conditions in the **Direct Access Guide**. For more information regarding the Direct Access investment option, refer to the **Direct Access Guide** available at [telstrasuper.com.au/pds](https://telstrasuper.com.au/pds)

Each option has different objectives and strategies so you can invest your retirement savings in the investment option(s) that best suit you.

See pages 23-37 for more detailed information on our investment option(s).

### How to choose an option

You must make a new investment choice to start a TelstraSuper RetireAccess income stream, regardless of whether you're an existing or new TelstraSuper member.

If you were previously invested in a MySuper investment, you can either:

1. Tell us you want to stay in an equivalent investment option(s) by indicating in the Investment Choice section of your **TelstraSuper RetireAccess Income Stream Application** form that you want to stay in an equivalent option. For example, MySuper Conservative to Conservative, or Lifestyle Conservative if you are applying for a Retirement income stream. This transfer won't incur a buy-sell spread.

### OR

2. Tell us you want to select a different investment option(s) by selecting a different investment option(s) on the application form and any applicable buy-sell spread will be charged.

## Income drawdown

We also offer flexibility on where your income is sourced from.

If you choose more than one investment option for your income payments, you can have your income drawn from any one of your selected options, or you can draw proportionally from your mix of investment options.

If you don't select an investment option for your income payments, your income payment will be drawn proportionally from your entire mix of investment options.

If you choose one or more investment options for your income payment and there are insufficient funds in one or more of your nominated investment option(s), your payment will be made from the funds available in your nominated investment option(s) first. The shortfall will be drawn proportionally from your entire mix of investment options.

Income payments cannot be drawn directly from the Direct Access investment option. This means that if you are invested in the Direct Access investment option, you must maintain a sufficient balance in your other TelstraSuper investment options for your pension payments. For more information refer to the **Direct Access Guide** available at [telstrasuper.com.au/pds](https://telstrasuper.com.au/pds)

You can change where your income is drawn from via your SuperOnline account or complete an **Investment Choice TelstraSuper RetireAccess** form available at [telstrasuper.com.au/forms](https://telstrasuper.com.au/forms)

See pages 23-37 for more detailed information on our investment option(s).

### Changing your investment options

At TelstraSuper we understand that your circumstances may change. That's why our investment choice is flexible and lets you change your investment option(s) at any time.

Investment option switches incorporate a cost known as a buy-sell spread. When making an investment switch you're effectively buying and/or selling investment units, similar to how you would purchase and sell shares in a company.

The cost of the buy-sell spread is not directly deducted from your account, but is reflected in calculating the unit prices. This will therefore affect the amount of units you're able to purchase in an investment option. For more information please see page 46.

Changing your investment option(s) may affect your investment earnings. To find out how earnings are applied when you change investment options, please see the information about applying investment returns to your account on page 19.

\* Prior to 8 November 2021:

- The 'Lifestyle Conservative' option was known as the 'Conservative' option
- The 'Lifestyle Moderate' option was known as the 'Diversified Income' option
- The 'Lifestyle Growth' option was known as the 'Growth' option
- The 'Lifestyle Balanced' option was known as the 'Balanced' option

Further changes to investment options include:

- On 1 July 2023, the 'Defensive Growth' and 'Diversified Income' investment options were combined to create the 'Moderate' option.
- On 1 July 2023, the Defensive Growth option was merged into the Lifestyle Moderate option.
- Prior to 1 July 2023, the 'Diversified Bonds and Credit' option was known as the 'Fixed Interest' option.
- High Growth will be available to members from 2 October 2023.

If you would like to change your investment option, you can do so securely via your SuperOnline account. Alternatively, you can change your option by filling in an **Investment Choice TelstraSuper RetireAccess** form available at [telstrasuper.com.au/forms](https://telstrasuper.com.au/forms) Investments into Direct Access can only be requested via your SuperOnline account.

### How to choose a mix of investment options

As a TelstraSuper RetireAccess member, you'll have flexibility in how to set up your investments. For example, if you want to individually tailor your investments you can do so by choosing a mix of options. When selecting your investment options you will be required to ensure your allocation equals 100%.

#### Example:

Sally has \$100,000 in her Retirement income stream account and would like to divide it between a mixture of investment options, which she can do by allocating specific percentages to the options of her choice.

Investment option	Percentage
Lifestyle Growth	25%
Lifestyle Balanced	45%
Lifestyle Moderate	15%
Lifestyle Conservative	-
High Growth <sup>+</sup>	-
International Shares	-
Australian Shares	-
Property	-
Diversified Bonds and Credit	-
Cash	15%
Direct Access <sup>^</sup> - Cash Transaction Account - Term Deposits - Listed securities (including shares and Exchange Traded Funds)	-
<b>Total</b>	<b>100%</b>

The mix will change as investment earnings accrue and income payments are made. Sally should therefore be careful to review her choice regularly to ensure that her selection remains appropriate.

### Easy auto re-weight

Over time, the value of your account will fluctuate. If you're invested in more than one investment option, these fluctuations will likely cause your percentage of holdings to vary from your initial investment profile.

If you'd like to automatically balance your account to your initial investment profile, simply use our Automatic Investment Re-weight facility. It is important to note that the Automatic Investment Re-weight facility is not available for any investments you have in the Direct Access Investment option, or, for investments in the Cash investment option if you have selected the cash allocation feature available through the Lifestyle investments (see page 21 for details).

The facility lets you:

- re-weight your account to your initial investment profile on a quarterly, half-yearly or yearly basis
- set a deviation tolerance percentage so re-weighting occurs only when your account fluctuates by more than a pre-determined percentage from your initial allocation\*.

Where the allocation of your investments is within the tolerance percentage you have nominated at the time of the automatic rebalance, your investments will not be rebalanced. The greater the tolerance percentage chosen, the less often your investments are likely be rebalanced.

### Lifestyle investments

Members who have elected to utilise the Cash Allocation feature on one or more of their Lifestyle investments should review their chosen investment allocation and their selection of the auto re-weight facility to ensure it continues to meet their needs. It is important to note that the Automatic Investment Re-weight facility is not available for any investments you have in Direct Access, or the Cash investment option if you have selected the cash allocation feature available through the Lifestyle investments (see page 21 for details).

To set up the Automatic Investment Re-weight facility you must complete an **Investment Choice TelstraSuper RetireAccess** form at [telstrasuper.com.au/forms](https://telstrasuper.com.au/forms)

### Investment performance

Investment performance figures for each option are provided every year in the Annual Report and are available on the website. Investment earnings applied to your TelstraSuper RetireAccess TTR income stream are taxed up to 15%, but are tax-free for the Retirement income stream.

Members should be aware that TelstraSuper's investment options may produce negative returns in certain circumstances and that past performance is not a reliable indicator of future performance. Therefore, the investment returns in each investment option are not guaranteed and the value of the investment may rise or fall.

\* Any applicable buy-sell spreads will be incurred for re-weighting your investment profile.

<sup>^</sup> Investment switches can be made based on percentage or dollar amounts. Switches to and from the Direct Access investment option must be made through SuperOnline and for dollar amounts only.

<sup>+</sup> High Growth will be available to members from 2 October 2023.

## The importance of diversifying

Investing in a mix of asset classes such as Shares, Unlisted Property, Listed Property Trusts and Fixed Interest is known as diversification. Diversification helps reduce investment risk. Different asset classes often perform well at different times. Therefore, if one asset class is not performing well, performance of the other asset classes in your investment strategy may help to balance the overall investment return.

There are two major types of assets that make up the building blocks of an investment: growth assets and defensive assets.

Growth and defensive assets have different levels of risk and expected return.

TelstraSuper offers a range of investment options that invest in both growth and defensive assets in varying percentages. Some assets have characteristics of both growth and defensive assets. We call these 'mixed assets'.

- **Growth assets** include Shares (private and public) and Listed Property Trusts that earn income from dividends and rent and may increase in value from capital gains. Capital gain is the rise in an asset's price. However, it is important to know that the total value of growth assets can be volatile, that is, they can rise and fall, particularly in the short-term. For example, you may have noticed how the share price for a company can vary each day.
- **Defensive assets** include Cash, which earns returns primarily from interest, and Diversified Fixed Interest, which earns returns from interest as well as changes in market values. This means that these types of assets usually provide lower risk due to fixed repayments, however, returns are also likely to be lower than shares over the long-term. For example, when you put some money aside in a term deposit with a bank (i.e., a Cash-like investment) you may not be getting the highest interest rates available, but you can confidently expect that after a fixed period the bank will pay you the pre-determined interest rate and return your investment amount to you. On the other hand, Diversified Fixed Interest returns can deliver both positive and negative returns. In particular rising interest rates will generally cause the market value of Diversified Fixed Interest investments to fall.
- **Mixed assets** include Infrastructure, Unlisted Property, Alternative Debt, Opportunities and Hedge Funds which possess characteristics of both defensive and growth assets.

## Asset ranges

Many investment options invest in different asset classes within defined ranges. We use the asset ranges to take advantage of market opportunities and vary the levels of investment in each asset class from time to time. The asset ranges are displayed in brackets next to the target investment mix figures (in bold) for these options on pages 23-37. Varying the investment mix within these ranges may also cause the split between growth and defensive assets to vary from the target investment mix from time to time.



The future performance of any investment option is not guaranteed. Past performance is not a reliable indicator of future performance.

## How investment earnings work

Your savings may earn income from the investments you've chosen.

When you invest across a mix of investment options your investment earnings will depend on the combination of options you choose.

Earnings for the investment options you have chosen will be reflected in the value of your investments. Income and growth from the underlying assets of your selected investments will be reflected in the unit price applicable to your investment. You can view the latest unit price and performance information for each of your investments by accessing your SuperOnline account or via the TelstraSuper mobile app.

## Applying investment returns to your account

Investment earnings or returns are applied to your account according to your chosen investment option(s). We declare daily unit prices for the purpose of applying investment returns to your account. The unit price applied depends upon your account activity and the Effective Day for transactions.

## Effective Day cut-off times for transactions

For investment option switches, TelstraSuper must receive switch instructions before 5.30pm on a Melbourne business day in order to be transacted at that day's declared unit price. Unit prices for a particular day are declared on the following Melbourne business day. For switches received after 5.30pm, the switches will be transacted using the next day's buy and sell unit prices.

### Example:

Jane makes an investment switch via her SuperOnline account at [telstrasuper.com.au](http://telstrasuper.com.au) at 11.00am on Monday the 11th. Jane's investment switch is processed using the unit prices declared for Monday the 11th. These prices are declared on the following day.

Jane can view her updated investments via her SuperOnline account on Tuesday the 12th after the unit prices have been declared.

## Environmental, Social and Governance (ESG) Considerations

TelstraSuper believes that incorporating material Environmental, Social and Governance (ESG) considerations as a part of our investment decision making is good risk management and will assist us to make better investment decisions over the medium to longer term.

### Our approach to ESG

Our approach seeks to incorporate material ESG considerations in our investment processes in a manner consistent with our Sustainable Investment Policy and where applicable, our Climate Change Action Plan.

TelstraSuper aims to apply this approach across the Fund's whole investment portfolio, excluding derivatives.

When undertaking due diligence on our external investment managers, TelstraSuper considers whether a manager's investment processes incorporate satisfactory analysis of ESG factors within their investment decision making. In respect to direct investments, our due diligence is directed at assessing and identifying material ESG risk factors so we can make an informed investment decision.

During the term of a manager's appointment or while holding an investment, our Sustainable Investment team and relevant asset class teams monitor the management of ESG risks. This primarily occurs through receiving regular ESG related reporting or by, where practicable, engagement with our appointed investment managers and with the boards and management of our investee companies.

While we expect our external investment managers to take ESG factors into account when making investment decisions, we allow them some discretion to determine how they implement ESG considerations where appropriate in accordance with their own respective investment policies and procedures.

Our focus on a particular material ESG consideration or considerations may vary or change as we determine circumstances require. Our external investment managers may also consider ESG factors that differ from ours from time to time.

Examples of key material ESG factors we typically consider are:

### Environmental Considerations

- Climate change
- Environmental management
- Ecological impact

### Social Considerations

- Cultural heritage
- Customer welfare
- Cyber Security & Data privacy
- Equitable transition to a lower carbon economy
- Gender balance & diversity
- Modern slavery
- Worker safety

### Governance Considerations

- Board composition
- Business ethics
- Capital management
- Director appointment
- Disclosure & transparency
- Executive remuneration

### Exclusions

The TelstraSuper Board may from time determine that certain assets, industries or activities with undesirable ESG or ethical credentials are to be excluded from our investment portfolio.

We currently maintain mandated investment exclusions on investing in:

- manufacturers of tobacco and like products or devices that facilitate smoking where such manufacturing is a material activity of the entity.
- manufacturers of controversial weapons<sup>1</sup> where such manufacturing is a material activity of the entity<sup>2</sup>
- primary-focus thermal coal producers, where the majority (51% or more) of company or group earnings are derived from thermal coal production
- Russian-domiciled securities (including corporate debt issued in hard currency) and Russian sovereign debt instruments.

We employ various screening processes and exception reporting to identify and prevent non-compliance. Where non-compliance is identified, we seek to divest non-complying investments in an orderly fashion as soon as practicable.

<sup>1</sup> Controversial weapons manufacture means involvement in the production of anti-personnel mines, biological and chemical weapons and cluster weapons.

<sup>2</sup> Exclusion is limited to whole weapons systems or components developed for exclusive use in controversial weapons.

## Proxy Voting

TelstraSuper believes that active ownership can improve long-term risk-adjusted returns for members.

Where we are entitled to vote our internally managed securities, we typically support resolutions that seek to enhance value for our members across a range of areas including board composition, executive remuneration, and climate related disclosure and actions.

Our external investment managers may exercise proxy votes relating to the securities they manage pursuant to their own proxy voting policies. However, TelstraSuper usually retains a right of veto where we identify that the manager's intended vote is not appropriately aligned with our views. You can find information on our voting approach in our Proxy Voting Policy and disclosure of our voting decisions at [telstrasuper.com.au/ProxyVoting](https://telstrasuper.com.au/ProxyVoting)

## Engagement

TelstraSuper endeavours to engage with our Australian investee companies on specific ESG related issues and risks important to our Fund. Typically, our engagement is undertaken in conjunction with the Australian Council of Superannuation Investors (ACSI).

We expect our external investment managers to seek engagement, where practicable, with the management and boards of the entities in which we are invested and managed by them on our behalf, to encourage sound ESG practice and mitigation of ESG risks.

## Collaboration & Advocacy

TelstraSuper recognises that collaboration with other peer investors, stakeholders and/or industry associations, bodies and groups can assist in achieving desired outcomes for investors with respect to a range of important issues.

We are a signatory to the Principles for Responsible Investment (PRI) and are involved in a number of collaborative investor groups and initiatives, including the:

- Australian Council of Superannuation Investors (ACSI)
- Responsible Investment Association Australasia (RIAA)
- Investor Group on Climate Change
- Climate Action 100+
- 40:40 Vision.

TelstraSuper's approach to sustainable investment is further outlined in our **Sustainable Investment Policy and Climate Change Action Plan** available at [telstrasuper.com.au/sip](https://telstrasuper.com.au/sip) and is supported by further information available at [telstrasuper.com.au/esg](https://telstrasuper.com.au/esg)

## Your investment managers

As a TelstraSuper RetireAccess member, your super is managed by high quality investment managers. We have selected a diverse range of managers who are experts in Fixed Interest, Shares, Unlisted Property and other asset classes.

We also manage investments internally, including Australian Shares, Cash, Fixed Interest, Unlisted Property, Listed Property Trusts and asset allocation overlays.

Your investment risks are reduced as they are spread across a number of investment portfolio managers and asset types. Each manager is carefully chosen to provide competitive performance as well as specialist skills in particular markets.

## Lifestyle investment options (only for Retirement income stream members)

Retirement income stream members can invest in the Lifestyle investment options which have been created specifically for members drawing an income from their Retirement Income Stream. The Lifestyle investment options are designed to produce a higher level of income and help manage retirement risks such as drawing down on your savings during a market downturn.

## Cash Allocation feature – Lifestyle investment options

Lifestyle investment options offer an optional Cash Allocation feature, which can help provide investment flexibility.

If you elect to use the Cash Allocation feature, each month we will allocate funds to the Cash investment option from your chosen Lifestyle investment option using a declared rate which will vary for each Lifestyle investment option. The rate is determined on a six-monthly basis by the Trustee who considers the expected yield on the underlying assets and the sustainability of the amounts.

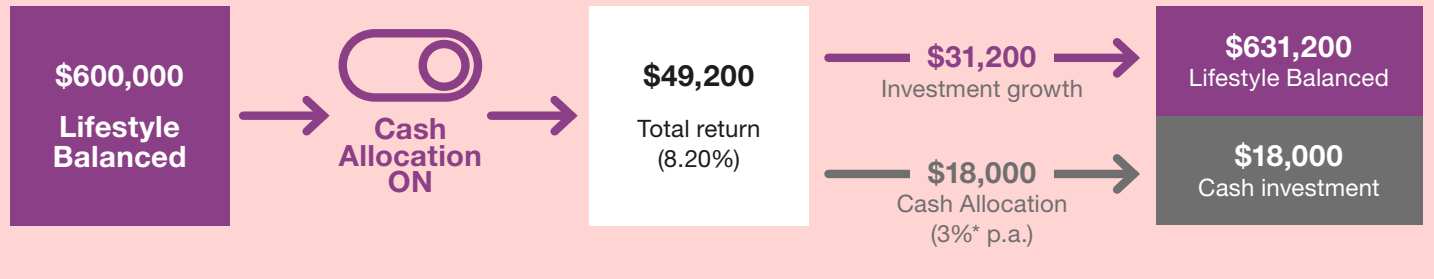
### Cash Allocation example

In the example on the next page, the Trustee has determined the Cash Allocation rate for Lifestyle Balanced to be 3% p.a.

When selecting a Lifestyle investment option(s) you will be required to nominate if this feature will be applied. You may elect to turn the Cash Allocation feature on or off at any time via your SuperOnline account or by completing an **Investment Choice TelstraSuper RetireAccess** form at [telstrasuper.com.au/forms](https://telstrasuper.com.au/forms)

**Example:**

John has a total balance of \$600,000 invested in the Lifestyle Balanced investment option. He decides to turn the Cash Allocation feature on. In the first year, Lifestyle Balanced generates a total return of 8.20% (or \$49,200). From this, the equivalent of 3%\* p.a. (or \$18,000 p.a.) is allocated to the Cash investment option each month and the balance is reinvested.



\* This example is conceptual only – investment returns and Cash Allocation amounts will change year to year and are not guaranteed.

## Lifestyle Growth option

Only available for Retirement income stream members

### Objective

To build an investment portfolio to achieve the stated return objective within the stated risk parameters over the specified timeframe.

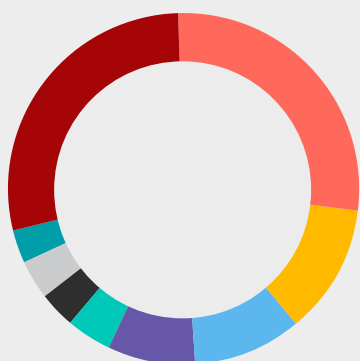
### Who should invest?

This option suits those who are seeking high growth and are comfortable with high levels of volatility in returns, particularly over the short-term. Compared to the Lifestyle Balanced, Lifestyle Moderate and Lifestyle Conservative options, this option involves a higher level of risk to target greater returns over the longer term. As a result, the value of your investment may rise or fall in the short-term.

### Investment strategy

The Lifestyle Growth option has a strong bias towards growth assets, such as Australian and International Shares, with a smaller allocation towards defensive assets such as Cash.

### Investment mix and asset ranges



- Australian Shares **28.5%** (10-50%)
- International Shares **27.5%** (10-50%)
- Unlisted Property **12%** (0-25%)
- Infrastructure **10%** (0-20%)
- Alternative Debt **8%** (0-25%)
- Cash (includes term deposits) **4%** (0-20%)
- Opportunities **3.5%** (0-10%)
- Listed Property Trusts **3.5%** (0-10%)
- Private Markets **3%** (0-10%)
- Defensive Alternatives **0%** (0-10%)
- Diversified Fixed Interest **0%** (0-20%)
- Foreign Currency Exposure (5-45%)

### Risk characteristics

Consistent with its higher return objective, the Lifestyle Growth option is expected to have the highest level of short-term investment risk amongst the Lifestyle options. This option's risk characteristics using TelstraSuper's four measures of investment risk are:

#### Probability of negative return



#### Severity of negative return



#### Expected level of volatility



#### Risk of not maintaining purchasing power over long-term



The Lifestyle Growth option's Standard Risk Measure\* is for a "high" level of risk expected to generate 4 to less than 6 negative annual returns over any 20 year period.

### Return objective

Outperform CPI + 4% p.a.

For the purpose of setting and measuring the return objective, a time horizon of 8 years has been used.

### Investment timeframe

The recommended investment timeframe for this option is 8 years. Members should consider investing in this option for at least a 6 to 8 year time-horizon. This timeframe provides an indication of the typical length of time over which investments in this option should be expected to be held.

### Long-term strategic investment mix†

79.3% growth assets, 20.7% defensive assets.

The aim of this information is to provide members with investment objective and strategy details (including investment mix) that we consider members reasonably need to understand TelstraSuper's investments and reflect the manner in which objectives and strategies have been formulated by the Trustee pursuant to superannuation law and discretionary powers under TelstraSuper's Trust Deed.

\*The Standard Risk Measure is a standardised way of communicating investment risk that has been developed by the Association of Superannuation Funds of Australia (ASFA) and the Financial Services Council (FSC).

†The long-term investment mix is used as a strategic guide for investing. The split of defensive and growth assets can vary from time to time as investment in each asset class may vary within the allowable ranges.

## Lifestyle Balanced option

Only available for Retirement income stream members

### Objective

To build an investment portfolio to achieve the stated return objective within the stated risk parameters over the specified timeframe.

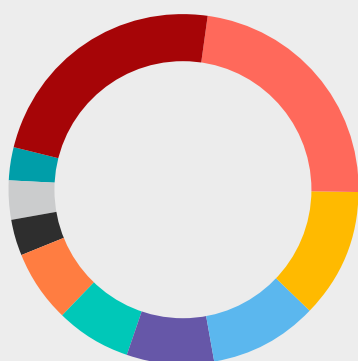
### Who should invest?

This option suits those who are seeking growth and are comfortable with volatility of returns, particularly over the short-term. This option is designed to provide lower levels of risk and return than the Lifestyle Growth option, but higher long-term returns than the Lifestyle Conservative and Cash options.

### Investment strategy

The Lifestyle Balanced option has a moderate bias towards growth assets, such as Australian and International Shares, balanced by an allocation towards defensive assets such as Diversified Fixed Interest and Cash.

### Investment mix and asset ranges



- Australian Shares **23.5%** (0-40%)
- International Shares **23%** (0-40%)
- Unlisted Property **12%** (0-25%)
- Infrastructure **10%** (0-20%)
- Alternative Debt **8%** (0-25%)
- Cash (includes term deposits) **7%** (0-20%)
- Diversified Fixed Interest **6.5%** (0-40%)
- Opportunities **3.5%** (0-10%)
- Listed Property Trusts **3.5%** (0-10%)
- Private Markets **3%** (0-10%)
- Defensive Alternatives **0%** (0-10%)
- Foreign Currency Exposure (5-45%)

### Risk characteristics

The Lifestyle Balanced option is expected to provide lower levels of return and short-term investment risk than the Lifestyle Growth option, but higher levels than the Lifestyle Moderate and Lifestyle Conservative options. This option's risk characteristics using TelstraSuper's four measures of investment risk are summarised in the diagrams below:

#### Probability of negative return



#### Severity of negative return



#### Expected level of volatility



#### Risk of not maintaining purchasing power over long-term



The Lifestyle Balanced option's Standard Risk Measure\* is for a "medium to high" level of risk expected to generate 3 to less than 4 negative annual returns over any 20 year period.

### Return objective

Outperform CPI + 3.5% p.a.

For the purpose of setting and measuring the return objective, a time horizon of 8 years has been used.

### Investment timeframe

The recommended investment timeframe for this option is 8 years. Members should consider investing in this option for at least a 6 to 8 year time-horizon. This timeframe provides an indication of the typical length of time over which investments in this option should be expected to be held.

### Long-term strategic investment mix†

69.8% growth assets, 30.2% defensive assets.

The aim of this information is to provide members with investment objective and strategy details (including investment mix) that we consider members reasonably need to understand TelstraSuper's investments and reflect the manner in which objectives and strategies have been formulated by the Trustee pursuant to superannuation law and discretionary powers under TelstraSuper's Trust Deed.

\*The Standard Risk Measure is a standardised way of communicating investment risk that has been developed by the Association of Superannuation Funds of Australia (ASFA) and the Financial Services Council (FSC).

†The long-term investment mix is used as a strategic guide for investing. The split of defensive and growth assets can vary from time to time as investment in each asset class may vary within the allowable ranges.



## Lifestyle Moderate<sup>^</sup> option

Only available for Retirement income stream members

### Objective

To build an investment portfolio to achieve the stated return objective within the stated risk parameters over the specified timeframe and to produce a distribution above the Cash rate over the medium-term, while also aiming for stability in the value of capital.

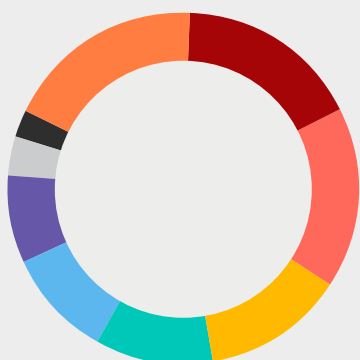
### Who should invest?

Members who are looking for an income stream, while still seeking some growth on their initial investment capital.

### Investment strategy

The Lifestyle Moderate option invests in a range of growth and defensive assets, based on the performance and confidence of investment markets at any point in time. When investing in growth assets, it does so in a way that aims to reduce volatility. For example, by investing in stable businesses with long histories of reliable cashflows and profitability.

### Investment mix and asset ranges



- Diversified Fixed Interest **18.5%** (0-50%)
- Australian Shares **17%** (0-35%)
- International Shares **16.5%** (0-35%)
- Unlisted Property **13%** (0-25%)
- Cash (includes term deposits) **11%** (0-20%)
- Infrastructure **10%** (0-20%)
- Alternative Debt **8%** (0-25%)
- Listed Property Trusts **3.5%** (0-10%)
- Opportunities **2.5%** (0-10%)
- Private Markets **0%** (0-10%)
- Defensive Alternatives **0%** (0-10%)
- Foreign Currency Exposure (0-30%)

### Risk characteristics

The Lifestyle Moderate option is expected to provide lower levels of return and short-term investment risk than the Lifestyle Growth and Lifestyle Balanced options, but higher levels than the Lifestyle Conservative option. This option's risk characteristics using TelstraSuper's four measures of investment risk are summarised in the diagrams below:

#### Probability of negative return



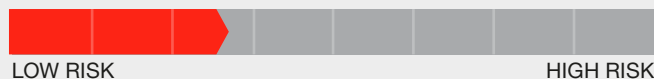
#### Severity of negative return



#### Expected level of volatility



#### Risk of not maintaining purchasing power over long-term



The Lifestyle Moderate option's Standard Risk Measure\* is for a "medium to high" level of risk expected to generate 3 to less than 4 negative annual returns over any 20 year period.

### Return objective

Outperform CPI + 2.5 % p.a.

For the purpose of setting and measuring the return objective, a time horizon of 8 years has been used.

### Investment timeframe

The recommended investment timeframe for this option is 8 years. Members should consider investing in this option for at least a 4 to 8 year time-horizon. This timeframe provides an indication of the typical length of time over which investments in this option should be expected to be held.

### Long-term strategic investment mix<sup>†</sup>

53.8% growth assets, 46.2% defensive assets.

The aim of this information is to provide members with investment objective and strategy details (including investment mix) that we consider members reasonably need to understand TelstraSuper's investments and reflect the manner in which objectives and strategies have been formulated by the Trustee pursuant to superannuation law and discretionary powers under TelstraSuper's Trust Deed.

\*The Standard Risk Measure is a standardised way of communicating investment risk that has been developed by the Association of Superannuation Funds of Australia (ASFA) and the Financial Services Council (FSC).

<sup>†</sup>The long-term investment mix is used as a strategic guide for investing. The split of defensive and growth assets can vary from time to time as investment in each asset class may vary within the allowable ranges.

<sup>^</sup>On 1 July 2023, the Defensive Growth option was merged into the Lifestyle Moderate option.

## Lifestyle Conservative option

Only available for Retirement income stream members

### Objective

To build an investment portfolio to achieve the stated return objective within the stated risk parameters over the specified timeframe.

### Who should invest?

Those who want to maintain some growth, with a lower risk of capital loss than the Lifestyle Balanced or Lifestyle Growth options.

### Investment strategy

The Lifestyle Conservative option has a bias towards defensive assets, in particular a high weighting towards Cash, to minimise short-term fluctuations (risk) but has some exposure to growth assets for long-term growth (return).

### Investment mix and asset ranges



- Diversified Fixed Interest **31.5%** (5-60%)
- Cash (includes term deposits) **20%** (10-40%)
- Unlisted Property **13%** (0-25%)
- Infrastructure **10%** (0-20%)
- Alternative Debt **8%** (0-25%)
- Australian Shares **6.5%** (0-30%)
- International Shares **6%** (0-30%)
- Opportunities **2.5%** (0-10%)
- Listed Property Trusts **2.5%** (0-10%)
- Private Markets **0%** (0-10%)
- Defensive Alternatives **0%** (0-10%)
- Foreign Currency Exposure (0-30%)

### Risk characteristics

Consistent with its lower return objective, the Lifestyle Conservative option is expected to have the lowest level of short-term investment risk of TelstraSuper's diversified investment options. This option's risk characteristics using TelstraSuper's four measures of investment risk are summarised in the diagrams below:

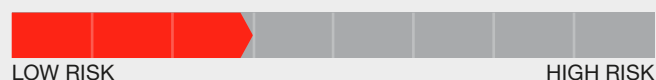
#### Probability of negative return



#### Severity of negative return



#### Expected level of volatility



#### Risk of not maintaining purchasing power over long-term



The Lifestyle Conservative option's Standard Risk Measure\* is for a "low to medium" level of risk expected to generate 1 to less than 2 negative annual returns over any 20 year period.

### Return objective

Outperform CPI + 1.5%p.a.

For the purpose of setting and measuring the return objective, a time horizon of 8 years has been used.

### Investment timeframe

The recommended investment timeframe for this option is 8 years. Members should consider investing in this option for at least a 3 to 8 year time-horizon. This timeframe provides an indication of the typical length of time over which investments in this option should be expected to be held.

### Long-term strategic investment mix†

31.8% growth assets, 68.2% defensive assets.

The aim of this information is to provide members with investment objective and strategy details (including investment mix) that we consider members reasonably need to understand TelstraSuper's investments and reflect the manner in which objectives and strategies have been formulated by the Trustee pursuant to superannuation law and discretionary powers under TelstraSuper's Trust Deed.

\*The Standard Risk Measure is a standardised way of communicating investment risk that has been developed by the Association of Superannuation Funds of Australia (ASFA) and the Financial Services Council (FSC).

†The long-term investment mix is used as a strategic guide for investing. The split of defensive and growth assets can vary from time to time as investment in each asset class may vary within the allowable ranges.

## Growth option

Only available for TTR income stream members

### Objective

To build an investment portfolio to achieve the stated return objective within the stated risk parameters over the specified timeframe.

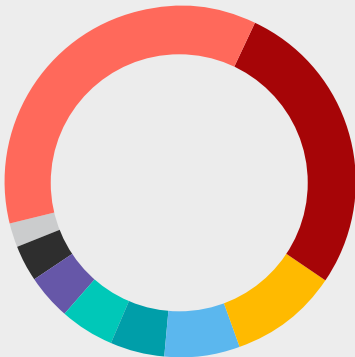
### Who should invest?

This option suits those who are seeking growth and are comfortable with high levels of volatility in returns, particularly over the short-term. Compared to the Balanced, Moderate and Conservative investment options, this option involves a higher level of risk to target greater returns over the longer term. As a result, the value of your investment may rise or fall in the short-term.

### Investment strategy

The Growth option has a strong bias towards growth assets, such as Australian and International Shares, with a smaller allocation towards defensive assets such as Cash.

### Investment mix and asset ranges

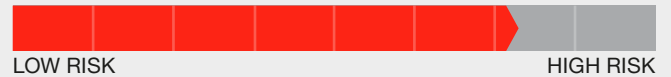


- International Shares **36%** (20-60%)
- Australian Shares **27.5%** (10-50%)
- Unlisted Property **10%** (0-25%)
- Infrastructure **7%** (0-15%)
- Private Markets **5%** (0-15%)
- Cash **5%** (0-15%)
- Alternative Debt **4%** (0-20%)
- Opportunities **3.5%** (0-10%)
- Listed Property Trusts **2%** (0-10%)
- Diversified Fixed Interest **0%** (0-20%)
- Hedge Funds **0%** (0-5%)
- Defensive Alternatives **0%** (0-10%)
- Foreign Currency Exposure (10-50%)

### Risk characteristics

Consistent with its higher return objective, the Growth option is expected to have a higher level of short-term investment risk when compared to the Balanced, Moderate and Conservative investment options. This option's risk characteristics using TelstraSuper's four measures of investment risk

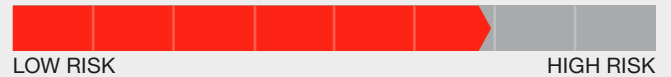
#### Probability of negative return



#### Severity of negative return



#### Expected level of volatility



#### Risk of not maintaining purchasing power over long-term



are:

The Growth option's Standard Risk Measure\* is for a "high" level of risk expected to generate 4 to less than

6 negative annual returns over any 20 year period.

### Return objective

Outperform CPI + 3.5%p.a.

For the purpose of setting and measuring the return objective, a time horizon of 10 years has been used.

### Investment timeframe

The recommended investment timeframe for this option is 10 years. Members should consider investing in this option with for at least a 7 to 10 year time-horizon. This timeframe provides an indication of the typical length of time over which investments in this option should be expected to be held.

### Long-term strategic investment mix†

82.8% growth assets, 17.2% defensive assets.

The aim of this information is to provide members with investment objective and strategy details (including investment mix) that we consider members reasonably need to understand TelstraSuper's investments and reflect the manner in which objectives and strategies have been formulated by the Trustee pursuant to superannuation law and discretionary powers under TelstraSuper's Trust Deed.

\*The Standard Risk Measure is a standardised way of communicating investment risk that has been developed by the Association of Superannuation Funds of Australia (ASFA) and the Financial Services Council (FSC).

†The long-term investment mix is used as a strategic guide for investing. The split of defensive and growth assets can vary from time to time as investment in each asset class may vary within the allowable ranges.

## Balanced option

### Only available for TTR income stream members

#### Objective

To build an investment portfolio to achieve the stated return objective within the stated risk parameters over the specified timeframe.

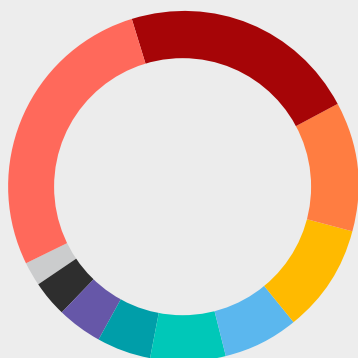
#### Who should invest?

This option suits those who are seeking growth and are comfortable with volatility of returns, particularly over the short-term. This option is designed to provide lower levels of risk and return than the Growth option, but higher long-term returns than the Conservative and Cash options.

#### Investment strategy

The Balanced option has a moderate bias towards growth assets, such as Australian and International Shares, balanced by an allocation towards defensive assets such as Diversified Fixed Interest and Cash.

#### Investment mix and asset ranges



- International Shares **27.5%** (10-50%)
- Australian Shares **22%** (0-40%)
- Diversified Fixed Interest **12%** (0-40%)
- Unlisted Property **10%** (0-25%)
- Infrastructure **7%** (0-15%)
- Cash **7%** (0-15%)
- Private Markets **5%** (0-15%)
- Alternative Debt **4%** (0-20%)
- Opportunities **3.5%** (0-10%)
- Listed Property Trusts **2%** (0-10%)
- Hedge Funds **0%** (0-5%)
- Defensive Alternatives **0%** (0-10%)
- Foreign Currency Exposure (5-45%)

#### Risk characteristics

The Balanced option is expected to provide lower levels of return and short-term investment risk than the Growth option, but higher levels than the Moderate and Conservative options. This option's risk characteristics using TelstraSuper's four measures of investment risk are summarised in the diagrams below:

##### Probability of negative return



##### Severity of negative return



##### Expected level of volatility



##### Risk of not maintaining purchasing power over long-term



The Balanced option's Standard Risk Measure\* is for a "high" level of risk expected to generate 4 to less than 6 negative annual returns over any 20 year period.

#### Return objective

Outperform CPI + 3% p.a.

For the purpose of setting and measuring the return objective, a time horizon of 10 years has been used.

#### Investment timeframe

The recommended investment timeframe for this option is 10 years. Members should consider investing in this option for at least a 5 to 10 year time-horizon. This timeframe provides an indication of the typical length of time over which investments in this option should be expected to be held.

#### Long-term strategic investment mix†

68.8% growth assets, 31.2% defensive assets.

The aim of this information is to provide members with investment objective and strategy details (including investment mix) that we consider members reasonably need to understand TelstraSuper's investments and reflect the manner in which objectives and strategies have been formulated by the Trustee pursuant to superannuation law and discretionary powers under TelstraSuper's Trust Deed.

\*The Standard Risk Measure is a standardised way of communicating investment risk that has been developed by the Association of Superannuation Funds of Australia (ASFA) and the Financial Services Council (FSC).

†The long-term investment mix is used as a strategic guide for investing. The split of defensive and growth assets can vary from time to time as investment in each asset class may vary within the allowable ranges.

## Moderate option<sup>^</sup>

Only available for TTR income stream members

### Objective

To build an investment portfolio to achieve the stated return objective within the stated risk parameters over the specified timeframe.

### Who should invest?

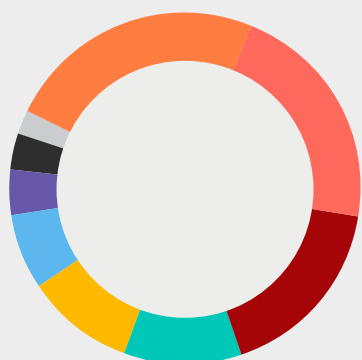
Members who want the potential for moderate investment growth but with greater security than the Balanced or Growth options. This option is designed to give more flexibility for members who might be looking to access their super in the short to medium-term and who want to continue participating in capital growth.

### Investment strategy

The Moderate option is uniquely structured to adjust its exposure to a range of growth and defensive assets, based on the performance and confidence of investment markets at any point in time.

When investing in growth assets, it does so in a way that aims to reduce volatility. For example, by investing in stable businesses with long histories of reliable cash flows and profitability.

### Investment mix and asset ranges



- Diversified Fixed Interest **24%** (0-50%)
- International Shares **21.5%** (0-40%)
- Australian Shares **17%** (0-35%)
- Cash **11%** (0-25%)
- Unlisted Property **10%** (0-25%)
- Infrastructure **7%** (0-15%)
- Alternative Debt **4%** (0-20%)
- Opportunities **3.5%** (0-10%)
- Listed Property Trusts **2%** (0-10%)
- Private Markets **0%** (0-10%)
- Hedge Funds **0%** (0-5%)
- Defensive Alternatives **0%** (0-10%)
- Foreign Currency Exposure **0%** (0-35%)

### Risk characteristics

The Moderate option is expected to provide lower levels of return and short-term investment risk than the Growth and Balanced options, but higher levels than the Conservative option. This option's risk characteristics using TelstraSuper's four measures of investment risk are summarised in the diagrams below:

#### Probability of negative return



#### Severity of negative return



#### Expected level of volatility



#### Risk of not maintaining purchasing power over long-term



The Moderate option's Standard Risk Measure\* is for a "medium to high level" of risk expected to generate 3 to less than 4 negative annual returns over any 20 year period.

### Return objective

Outperform CPI +2% p.a

For the purpose of setting and measuring the return objective, a time horizon of 10 years has been used.

### Investment timeframe

The recommended investment timeframe for this option is 10 years. Member should consider investing in this option for at least a 4 to 10 year time-horizon. This timeframe provides an indication of the typical length of time over which investments in this option should be expected to be held.

### Long-term strategic investment mix<sup>†</sup>

52.8% growth assets, 47.2% defensive assets.

The aim of this information is to provide members with investment objective and strategy details (including investment mix) that we consider members reasonably need to understand TelstraSuper's investments and reflect the manner in which objectives and strategies have been formulated by the Trustee pursuant to superannuation law and discretionary powers under TelstraSuper's Trust Deed.

\* The Standard Risk Measure is a standardised way of communicating investment risk that has been developed by the Association of Superannuation Funds of Australia (ASFA) and the Financial Services Council (FSC).

<sup>†</sup> The long-term investment mix is used as a strategic guide for investing. The split of defensive and growth assets can vary from time to time as investment in each asset class may vary within the allowable ranges. This option was previously known at the Defensive Growth option.

<sup>^</sup> The Defensive Growth and Diversified Income investment options were combined to create the Moderate option as of 1 July 2023.

## Conservative option

Only available for TTR income stream members

### Objective

To build an investment portfolio to achieve the stated return objective within the stated risk parameters over the specified timeframe.

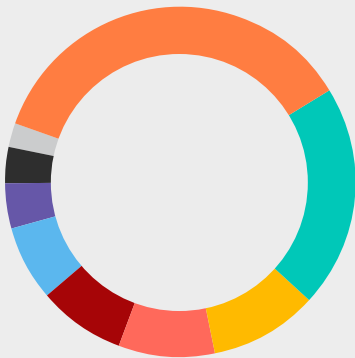
### Who should invest?

Those who want to maintain some growth, with a lower risk of capital loss than the Balanced or Growth options.

### Investment strategy

The Conservative option has a bias towards defensive assets, in particular a high weighting towards Cash, to minimise short-term fluctuations (risk) but has some exposure to growth assets for long-term growth (return).

### Investment mix and asset ranges



- Diversified Fixed Interest **36%** (5-60%)
- Cash **20.5%** (10-40%)
- Unlisted Property **10%** (0-25%)
- International Shares **9%** (0-30%)
- Australian Shares **8%** (0-30%)
- Infrastructure **7%** (0-15%)
- Alternative Debt **4%** (0-20%)
- Opportunities **3.5%** (0-10%)
- Listed Property Trusts **2%** (0-10%)
- Private Markets **0%** (0-10%)
- Hedge Funds **0%** (0-5%)
- Defensive Alternatives **0%** (0-10%)
- Foreign Currency Exposure **0%** (0-30%)

### Risk characteristics

Consistent with its lower return objective, the Conservative option is expected to have the lowest level of short-term investment risk of TelstraSuper's diversified investment options. This option's risk characteristics using TelstraSuper's four measures of investment risk are summarised in the diagrams below:

#### Probability of negative return



#### Severity of negative return



#### Expected level of volatility



#### Risk of not maintaining purchasing power over long-term



The Conservative option's Standard Risk Measure\* is for a "low to medium" level of risk expected to generate 1 to less than 2 negative annual returns over any 20 year period.

### Return objective

Outperform CPI + 1%p.a.

For the purpose of setting and measuring the return objective, a time horizon of 10 years has been used.

### Investment timeframe

The recommended investment timeframe for this option is 10 years. Members should consider investing in this option for at least a 3 to 10 year time-horizon. This timeframe provides an indication of the typical length of time over which investments in this option should be expected to be held.

### Long-term strategic investment mix†

31.3% growth assets, 68.7% defensive assets.

The aim of this information is to provide members with investment objective and strategy details (including investment mix) that we consider members reasonably need to understand TelstraSuper's investments and reflect the manner in which objectives and strategies have been formulated by the Trustee pursuant to superannuation law and discretionary powers under TelstraSuper's Trust Deed.

\*The Standard Risk Measure is a standardised way of communicating investment risk that has been developed by the Association of Superannuation Funds of Australia (ASFA) and the Financial Services Council (FSC).

†The long-term investment mix is used as a strategic guide for investing. The split of defensive and growth assets can vary from time to time as investment in each asset class may vary within the allowable ranges.

## High Growth

Available for TTR income stream and Retirement income stream members from 2 October 2023.

### Objective

To build an investment portfolio to achieve the stated return objective within the stated risk parameters over the specified timeframe.

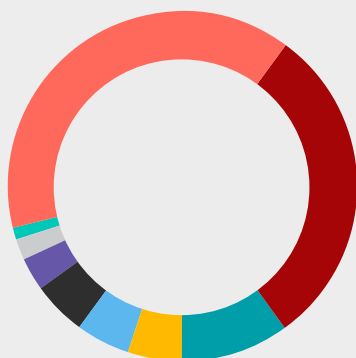
### Who should invest?

This option suits those who are prepared to accept high levels of investment market fluctuations in exchange for potentially higher returns, particularly over the short term. It is also suited for members who want part of their superannuation to be exposed to technology and innovation investments, alongside other industries. Compared to the other Telstrasuper investment options, this option involves a higher level of risk to target greater returns over the longer term. As a result, the value of your investment may rise or fall in the short term.

### Investment strategy

The High Growth option has a strong bias towards higher growth assets, such as Australian and International Shares and Private Markets, with a tilt towards technology and innovation investments as part of the portfolio. It has a small allocation towards defensive assets such as Cash.

#### Investment mix and asset ranges



- International Shares **39%** (20-70%)
- Australian Shares **30%** (10-60%)
- Private Markets **10%** (0-25%)
- Unlisted Property **5%** (0-20%)
- Infrastructure **5%** (0-20%)
- Opportunities **5%** (0-10%)
- Alternative Debt **3%** (0-20%)
- Listed Property Trusts **2%** (0-10%)
- Cash **1%** (0-15%)
- Diversified Fixed Interest **0%** (0-20%)
- Defensive Alternatives **0%** (0-10%)
- Hedge Funds **0%** (0-5%)
- Foreign Currency Exposure (20-60%)

### Risk characteristics

Consistent with its higher return objective, the High Growth option is expected to have the highest level of short-term investment risk of TelstraSuper's diversified investment options. This option's risk characteristics using TelstraSuper's four measures of investment risk are:

#### Probability of negative return



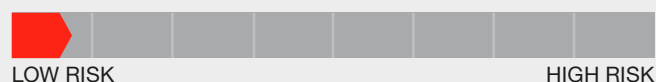
#### Severity of negative return



#### Expected level of volatility



#### Risk of not maintaining purchasing power over long-term



The High Growth option's Standard Risk Measure\* is for a "high" level of risk expected to generate 4 to less than 6 negative annual returns over any 20 year period.

### Return objective

TTR income stream - outperform CPI +4% p.a. Retirement income stream - outperform CPI + 4.5% p.a.

For the purpose of setting and measuring the return objective, a time horizon of 10 years has been used.

### Investment timeframe

The recommended investment timeframe for this option is 10 years plus. Members should consider investing in this option for at least a 10 year time-horizon. This timeframe provides an indication of the typical length of time over which investments in this option should be expected to be held.

### Long-term strategic investment mix†

90.0% growth assets, 10.0% defensive assets.

The aim of this information is to provide members with investment objective and strategy details (including investment mix) that we consider members reasonably need to understand TelstraSuper's investments and reflect the manner in which objectives and strategies have been formulated by the Trustee pursuant to superannuation law and discretionary powers under TelstraSuper's Trust Deed.

\*The Standard Risk Measure is a standardised way of communicating investment risk that has been developed by the Association of Superannuation Funds of Australia (ASFA) and the Financial Services Council (FSC).

†The long-term investment mix is used as a strategic guide for investing. The split of defensive and growth assets can vary from time to time as investment in each asset class may vary within the allowable ranges.

## International Shares option

Available for TTR income stream and Retirement income stream members

### Objective

To build an investment portfolio to achieve the stated return objective within the stated risk parameters over the specified timeframe.

### Who should invest?

Those who want to achieve potentially high returns in the long-term through exposure to International Shares, while being willing to accept a high level of volatility in returns.

### Investment strategy

The International Shares option has 100% exposure to International Shares, and is invested through several investment managers. It aims to achieve exposure to industries and companies that are not part of the Australian share market.

### Investment mix and asset ranges



- International Shares **100%** (95-100%)
- Cash **0%** (0-5%)
- Foreign Currency Exposure (0-100%)

### Risk characteristics

As this option is predominantly invested in listed equities, it has a high level of expected return and short-term investment risk. This option's risk characteristics using TelstraSuper's four measures of investment risk are summarised in the diagrams below:

#### Probability of negative return



#### Severity of negative return



#### Expected level of volatility



#### Risk of not maintaining purchasing power over long-term



The International Shares option's Standard Risk Measure\* is for a "very high" level of risk expected to 6 or more negative annual returns over any 20 year period

### Return objective

TTR income stream outperform CPI +3.5% p.a.  
Retirement income stream outperform CPI + 4% p.a.

For the purpose of setting and measuring the return objective, a time horizon of 10 years has been used.

### Investment timeframe

The recommended investment timeframe for this option is 10 years. Members should consider investing in this option for at least an 8 to 10 year time-horizon. This timeframe provides an indication of the typical length of time over which investments in this option should be expected to be held.

### Long-term strategic investment mix

100% growth assets.

The aim of this information is to provide members with investment objective and strategy details (including investment mix) that we consider members reasonably need to understand TelstraSuper's investments and reflect the manner in which objectives and strategies have been formulated by the Trustee pursuant to superannuation law and discretionary powers under TelstraSuper's Trust Deed.

\*The Standard Risk Measure is a standardised way of communicating investment risk that has been developed by the Association of Superannuation Funds of Australia (ASFA) and the Financial Services Council (FSC).



## Australian Shares option

Available for TTR income stream and Retirement Income Stream members

### Objective

To build an investment portfolio to achieve the stated return objective within the stated risk parameters over the specified timeframe.

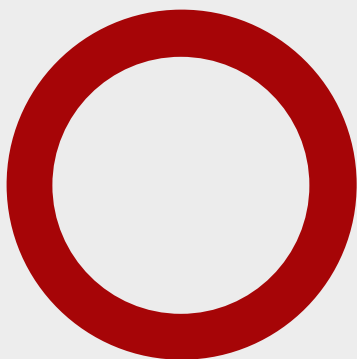
### Who should invest?

Those who want to achieve potentially high returns in the long-term through exposure to listed Australian Shares, while being willing to accept a high level of volatility in returns.

### Investment strategy

The Australian Shares option is invested in shares in Australian companies, which are predominantly listed on the Australian Securities Exchange. It can also hold investments in cash. Diversification is achieved through exposure to a number of investment managers with different styles of investing.

### Investment mix and asset ranges



- Australian Shares **100%** (95-100%)
- Cash **0%** (0-5%)

### Risk characteristics

As this option is predominantly invested in listed equities, it has a high level of expected return and short-term investment risk. This option's risk characteristics using TelstraSuper's four measures of investment risk are summarised in the diagrams below:

#### Probability of negative return



#### Severity of negative return



#### Expected level of volatility



#### Risk of not maintaining purchasing power over long-term



The Australian Shares option's Standard Risk Measure\* is for a "very high" level of risk expected to 6 or more negative annual returns over any 20 year period.

### Return objective

TTR income stream outperform CPI +3.5% p.a.  
Retirement income stream outperform CPI + 4%p.a.

For the purpose of setting and measuring the return objective, a time horizon of 10 years has been used.

### Investment timeframe

The recommended investment timeframe for this option is 10 years. Members should consider investing in this option with for at least a 8 to 10 year time-horizon. This timeframe provides an indication of the typical length of time over which investments in this option should be expected to be held.

### Long-term strategic investment mix

100% growth assets.

The aim of this information is to provide members with investment objective and strategy details (including investment mix) that we consider members reasonably need to understand TelstraSuper's investments and reflect the manner in which objectives and strategies have been formulated by the Trustee pursuant to superannuation law and discretionary powers under TelstraSuper's Trust Deed.

\*The Standard Risk Measure is a standardised way of communicating investment risk that has been developed by the Association of Superannuation Funds of Australia (ASFA) and the Financial Services Council (FSC).

## Property option

Available for TTR income stream and Retirement Income Stream members

### Objective

To build an investment portfolio to achieve the stated return objective within the stated risk parameters over the specified timeframe.

### Who should invest?

Those who wish to generate investment returns through investing in property and accept that this option involves a moderate level of risk.

### Investment strategy

The Property option invests exclusively in property-based assets, including both Listed Property Trusts and Unlisted Property. For diversification reasons, this may include investment in international property and mortgages or loans secured by property assets.

### Investment mix and asset ranges



- Unlisted Property **85%** (70-100%)
- Listed Property Trusts **15%** (0-30%)
- Cash **0%** (0-5%)
- Foreign Currency Exposure (0-30%)

### Risk characteristics

Consistent with its return objective, the Property option is expected to generate lower returns and short-term investment risk than TelstraSuper's Australian and International Shares investment options, but higher levels than the Cash and Diversified Bonds and Credit single-asset class options. This option's risk characteristics using TelstraSuper's four measures of investment risk are summarised in the diagrams below:

#### Probability of negative return



#### Severity of negative return



#### Expected level of volatility



#### Risk of not maintaining purchasing power over long-term



The Property option's Standard Risk Measure\* is for a "high" level of risk expected to generate 4 to less than 6 negative annual returns over any 20 year period.

### Return objective

TTR income stream outperform CPI +3% p.a.

Retirement income stream outperform CPI + 3.5% p.a.

For the purpose of setting and measuring the return objective, a time horizon of 7 years has been used.

### Investment timeframe

The recommended investment timeframe for this option is 7 years. Members should consider investing in this option for at least a 5 to 7 year time-horizon. This timeframe provides an indication of the typical length of time over which investments in this option should be expected to be held.

### Long-term strategic investment mix

57.5% growth assets, 42.5% defensive assets.

The aim of this information is to provide members with investment objective and strategy details (including investment mix) that we consider members reasonably need to understand TelstraSuper's investments and reflect the manner in which objectives and strategies have been formulated by the Trustee pursuant to superannuation law and discretionary powers under TelstraSuper's Trust Deed.

\*The Standard Risk Measure is a standardised way of communicating investment risk that has been developed by the Association of Superannuation Funds of Australia (ASFA) and the Financial Services Council (FSC).

## Diversified Bonds and Credit<sup>^</sup>

Available for TTR income stream and Retirement Income Stream members

### Objective

To build an investment portfolio to achieve the stated return objective within the stated risk parameters over the specified timeframe. In the short-term, returns can be negative from time to time as this option is influenced by changes in interest rates and expected future interest rates.

### Who should invest?

Those who are seeking an investment option where returns are determined by a combination of income payments and changes in capital values influenced by changes in interest rates. This option has higher expected long-term returns and risk than Cash and lower expected long-term returns and risk than Shares. It can deliver both positive and negative returns.

### Investment strategy

The Diversified Bonds and Credit option invests primarily in Australian and International Fixed Interest Securities, including fixed, variable and floating interest rate securities issued by government bodies and companies, as well as asset and mortgage-backed securities and mortgages or loans secured by property assets. It may also have exposure to Cash, up to a maximum of 50%.

### Investment mix and asset ranges



- Diversified Fixed Interest **100%** (50-100%)
- Cash **0%** (0-50%)

### Risk characteristics

Consistent with its lower return objective, the Diversified Bonds and Credit option is expected to generate low levels of return and short-term investment risk. Its returns will be influenced by changes in interest rates, and it may suffer negative returns if long term interest rates increase. This option's risk characteristics using TelstraSuper's four measures of investment risk are summarised in the diagrams below:

#### Probability of negative return



#### Severity of negative return



#### Expected level of volatility



#### Risk of not maintaining purchasing power over long-term



The Diversified Bonds and Credit option's Standard Risk Measure\* is for a "low to medium" level of risk expected to generate 1 to less than 2 negative annual returns over any 20 year period.

### Return objective

TTR income stream outperform the Bloomberg AusBond Bank Bill Index adjusted for tax<sup>†</sup>, +0.5% p.a.

Retirement income stream outperform the Bloomberg AusBond Bank Bill Index<sup>†</sup>, +0.5% p.a. For the purpose of setting and measuring the return objective, a time horizon of 8 years has been used.

### Investment timeframe

The recommended investment timeframe for this option is 8 years. Members should consider investing in this option for at least a 4 to 8 year time-horizon. This timeframe provides an indication of the typical length of time over which investments in this option should be expected to be held.

### Long-term strategic investment mix

100% defensive assets.

The aim of this information is to provide members with investment objective and strategy details (including investment mix) that we consider members reasonably need to understand TelstraSuper's investments and reflect the manner in which objectives and strategies have been formulated by the Trustee pursuant to superannuation law and discretionary powers under TelstraSuper's Trust Deed.

<sup>†</sup> The Bloomberg AusBond Bank Bill Index is a commonly used benchmark for cash-like investments. It measures the return earned on a diversified portfolio of different types of short-term cash investments. TTR Cash investments are generally taxed at 15% in the superannuation accumulation phase.

\* The Standard Risk Measure is a standardised way of communicating investment risk that has been developed by the Association of Superannuation Funds of Australia (ASFA) and the Financial Services Council (FSC). This option was previously known as the Fixed Interest option.

<sup>^</sup> This investment option was previously known as Fixed Interest.

## Cash option

### Available for TTR income stream and Retirement Income Stream members

#### Objective

To build an investment portfolio to achieve the stated return objective within the stated risk parameters over the specified timeframe.

#### Who should invest?

Those who require access to cash in the short-term or who are seeking a secure, very low risk investment. Over long-term periods, Cash is expected to be the lowest returning asset class.

#### Investment strategy

The Cash option is 100% invested in Cash and short-term money market securities.

#### Investment mix and asset ranges

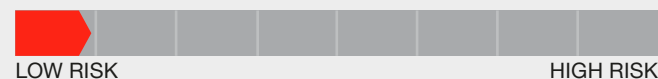


● Cash 100%

#### Risk characteristics

The Cash option is TelstraSuper's most defensive investment option, with the lowest expected level of return and short-term investment risk. This option's risk characteristics using TelstraSuper's four measures of investment risk are summarised in the diagrams below:

##### Probability of negative return



##### Severity of negative return



##### Expected level of volatility



##### Risk of not maintaining purchasing power over long-term



The Cash option's Standard Risk Measure\* is for a "very low" level of risk expected to generate less than 0.5 negative annual returns over any 20 year period.

#### Return objective

TTR income stream outperform the Bloomberg AusBond Bank Bill Index<sup>†</sup>, adjusted for tax

Retirement income stream outperform the Bloomberg AusBond Bank Bill Index<sup>†</sup>

For the purpose of setting and measuring the return objective, a time horizon of 2 years has been used.

#### Investment timeframe

The recommended investment timeframe for this option is 2 years. Members should consider investing in this option for at least a 0 to 2 year time-horizon. This timeframe provides an indication of the typical length of time over which investments in this option should be expected to be held.

#### Long-term strategic investment mix

100% defensive assets.

The aim of this information is to provide members with investment objective and strategy details (including investment mix) that we consider members reasonably need to understand TelstraSuper's investments and reflect the manner in which objectives and strategies have been formulated by the Trustee pursuant to superannuation law and discretionary powers under TelstraSuper's Trust Deed.

<sup>†</sup>The Bloomberg AusBond Bank Bill Index is a commonly used benchmark for cash-like investments. It measures the return earned on a diversified portfolio of different types of short-term cash investments. TTR Cash investments are generally taxed at 15% in the superannuation accumulation phase.

\*The Standard Risk Measure is a standardised way of communicating investment risk that has been developed by the Association of Superannuation Funds of Australia (ASFA) and the Financial Services Council (FSC).

## Direct Access option

### Only available for Retirement income stream members (who have not nominated a reversionary beneficiary)

#### Objective

To provide members with the choice and flexibility to manage part of their super.

#### Who should invest?

Investors who are comfortable taking an active role in managing part of their super investment.

#### Investment strategy

Allows members to invest a proportion of their super in their choice of:

- Australian shares that form part of the S&P/ASX300 Index
- other listed securities such as Exchange Traded Funds (ETFs), approved by the Trustee
- a range of approved term deposits.

#### Return objective

The return objective will depend on the mix of investments selected by individual members.

#### Investment timeframe

The minimum suggested timeframe will depend on the investments selected by individual members.

The minimum suggested timeframes that generally apply to the investments in the Direct Access option are:

- term deposits: 1 year or less
- approved ETFs: 8-10 years
- listed securities and Australian shares that form part of the S&P/ASX300 Index: 8-10 years.

#### Risk characteristics

The risk level will depend on the mix of investments selected by individual members. The risk levels that generally apply to the investments in the Direct Access option are:

- term deposits: very low risk
- listed securities such as ETFs and Australian Shares that form part of the S&P/ASX300 Index: very high risk.

The likelihood of a negative return will vary depending on each member's allocation to shares, ETFs and term deposits and the performance of the investments selected by individual members.

### Long-term strategic investment mix

The mix of growth and defensive assets will depend on the mix of investments selected by individual members. The growth/defensive characteristics that generally apply to the investments in the Direct Access option are:

- term deposits: defensive assets
- approved ETFs: growth or defensive assets
- Australian shares that form part of the S&P/ASX300 Index: growth assets.

#### Eligibility

To be able to invest in Direct Access you must hold a Retirement Income stream and:

- have an initial Retirement income stream account balance of at least \$50,000
- make an initial transfer of at least \$10,000 into your Direct Access account (this includes a \$200 minimum amount required for the Cash Transaction Account)
- retain a minimum of 24 months' worth of income payments or \$10,000, whichever is greater, in TelstraSuper investment options other than Direct Access investment option
- have not nominated a reversionary beneficiary on your account.

#### Fees and costs

Additional fees and costs apply when you invest in the Direct Access investment option. Refer to page 45 for further information

#### Seamless transfer between super and pension

If you are invested in the Direct Access investment option through your TelstraSuper Corporate Plus or your TelstraSuper Personal Plus account, you can generally transfer your securities to your Retirement income stream without needing to sell-down or re-purchase your investments and you generally won't pay capital gains tax or brokerage/transaction costs\*.

#### Terms and conditions for investing in Direct Access





There are some restrictions that apply to investing in Direct Access. For more information on the Direct Access investment option terms and conditions, as well as investments available and how to register, please refer to the **Direct Access Guide** available at [telstrasuper.com.au/pds](http://telstrasuper.com.au/pds)

\* Term deposits cannot be transferred from Corporate Plus/Personal Plus to RetireAccess. If you are invested in a term deposit, you will need to wait for the term deposit to mature or break the term deposit before you can transfer any investments held within the Direct Access investment option to RetireAccess. Where a term deposit is broken, a reduced rate of interest may be applied.

# 07 Tax

## Retirement income streams, tax and you

If you're over 60, regular income from a TelstraSuper RetireAccess income stream is tax-free but there are other tax issues to consider, depending on your age and situation.

Tax issues to consider			
			
Tax on excess pre-tax contributions	Tax on excess post-tax contributions	Tax on TTR investment earnings	Tax on income payments if you're under 60

### When you join

Generally, you won't pay any tax when you transfer your super money into TelstraSuper RetireAccess. However, there are some other tax issues you should consider.

#### Investment earnings

The investment earnings on your TelstraSuper RetireAccess TTR income stream are taxed up to 15%. Investment earnings are net of tax and investment fees, which are taken out as part of the unit price calculation.

If you've met a condition of release and you wish to take advantage of no tax on investment earnings, you'll need to change to a Retirement income stream by notifying us. When you turn 65, we'll change your TTR income stream to a Retirement income stream as you'll have automatically satisfied a condition of release.

Under current legislation, there's no tax on investment earnings while you remain in a TelstraSuper RetireAccess Retirement income stream.



### You'll pay additional tax if you go over the caps

While you can't make contributions directly into your TelstraSuper RetireAccess account, you may have an excess contributions tax liability from a previous super fund. The ATO will let you know if you need to pay tax for:

- exceeding the cap on pre-tax (concessional) contributions, which will be taxed at your marginal tax rate, plus an excess concessional contributions charge. You can use any excess contributions to pay the tax
- exceeding the cap on post-tax contributions or making a post-tax contribution if your total super balance exceeds your transfer balance cap. The excess post-tax contribution will be taxed at 47%. You can't pay any excess to the ATO, you must nominate a super fund to release the liability to.

These caps and charges may change in the future.

## Tax on regular income payments

### If you're under age 60

Your TelstraSuper RetireAccess income payments are subject to income tax (PAYG) just as your salary has been. You'll pay tax on your taxable component at your marginal tax rate plus the Medicare levy. However, part of your income payments may be tax-free. The amount of tax you pay on your income can be adjusted, taking into account:

- your tax-free component
- the 15% tax offset (see page 39 for more information on the pension tax offset)
- the tax-free threshold — the first \$18,200 of your income is not taxed.

There is also a special tax offset generally available to people of pension age who have a taxable income that falls below a certain limit – the seniors and pensioners tax offset. If you're eligible for this offset you'll pay less tax on your regular income payments from TelstraSuper RetireAccess.

### If you're 60 or over

Your regular income payments are tax-free and you don't need to include them in your tax return.

## How can I calculate tax on my income payments?

### Your tax-free component

The amount of your income payments that you receive tax-free is calculated by us when you join TelstraSuper RetireAccess.

Part of your income payments may be tax-free if the super money you invest contains a tax-free component on commencement.

In accordance with government legislation, to ensure tax components decrease proportionately, withdrawals and income payments will include tax-free and taxable components relative to your total account balance.

### Your pension tax offset

You'll generally be eligible for a tax offset of 15% of your taxable income from your TelstraSuper RetireAccess income stream when you reach preservation age or, if you've had a Total and Permanent Disability (TPD) claim approved by the Trustee, or if you're receiving a death benefit paid as an income stream.

The pension tax offset is calculated by us:

- when you join TelstraSuper RetireAccess
- at the start of each financial year, and
- when you change the amount of your income payments.

If you want to work out the potential tax offset you could receive, fill in the worksheet on the following page using the example as a guide. Alternatively, you can use the **Income stream tax calculator** at [telstrasuper.com.au](https://telstrasuper.com.au)

### Example

If your tax-free component is equal to 30% of your account balance, then 30% of your withdrawal will be made from your tax-free component.

## Tax on lump sum payments

### If you're under age 60

Any additional one-off income payments you make from your TelstraSuper RetireAccess income stream are subject to income tax (PAYG) and the pension tax offset applies, regardless of whether you're retired or working.

Any lump sum partial or full withdrawals you make from your TelstraSuper RetireAccess income stream are treated like super lump sum payments and the pension tax offset does not apply.

The amount of tax you'll pay depends on your age and the tax laws in force at the time.

### If you're 60 or over

Any lump sum payments you receive are tax-free and you do not need to include them in your tax return.

## TelstraSuper RetireAccess tax worksheet – under age 60

Use this tax worksheet to see the likely tax payable on income paid from your TelstraSuper RetireAccess TTR income stream account. If you're aged 60 or over for the entire tax year, you won't pay any tax on your income stream payments. If you're under 60 for the entire tax year, the tax payable on the income stream payments can be calculated as follows:

### Example

To join TelstraSuper RetireAccess, Samantha (age 58) is transferring over \$240,000 from her existing account. This amount is made up of:

- \$160,000 tax-free component
- \$80,000 taxable component

Disregarding the temporary changes to the annual minimum payments, Samantha has chosen to receive her standard minimum income payment of \$9,600 each year.

### How to calculate the tax-free amount of your income payment

#### 1. What percentage of your total account balance is tax-free?

Samantha's tax-free component	\$160,000			
Divided by her account balance	\$240,000	=	0.6666	x 100 = 66.66%
Your tax-free component	\$			
Divided by your account balance	\$	=		x 100 = % (a)

#### 2. How much of your income payments will be tax-free?

Samantha's income payment	\$9,600			
Multiplied by	x	66.66%	her tax-free component percentage	
	=	\$6,399.36	tax-free amount	
Your income payment	\$	(b)		
Multiplied by	x	% (a)	your tax-free component percentage	
	=	(c)	tax-free amount	

### How to calculate your tax offset

#### 3. What is your TelstraSuper RetireAccess gross income?

This calculation assumes that your TelstraSuper RetireAccess income stream payments are your only assessable income. If you have other income then you'll need to include it in your gross income amount. Otherwise your gross income is your TelstraSuper RetireAccess income stream payment.

Samantha's gross income payments	\$9,600
Your TelstraSuper RetireAccess gross income payments	\$ (b)



#### 4. Your TelstraSuper RetireAccess assessable income = (b) – (c)

Samantha	\$9,600 (b)	-	\$6,399.36 (c)	=	\$3,200.64 (d)	Samantha's assessable income
You	\$ (b)	-	\$ (c)	=	\$ (d)	Your assessable income

#### 5. Your tax offset = (d) your TelstraSuper RetireAccess assessable income x 15%

Samantha	\$3,200.64 (d)	x	15%	=	\$480.10	Samantha's tax offset
You	\$ (d)	x	15%	=	\$ (e)	Your tax offset

The figures in the table are based on a full financial year and are applicable at the commencement of a pension after 1 July 2023 disregarding the temporary reduction in annual minimum payment. The assumption and information provided in the worksheets are given in good faith and have been derived from sources believed to be correct and reliable as at 1 July 2023. However, as the assumptions and information may change, we give no warranty or guarantee as to the accuracy or reliability of the worksheet.

**Note:** where you turn 60 during the financial year, the assessable income before age 60 is the taxable component of the payment multiplied by the number of payments prior to turning 60.

For further information regarding this, please refer to the ATO website at [www.ato.gov.au](http://www.ato.gov.au)

### The tax you'll pay

The amount you're taxed depends on your annual assessable income (the total of your TelstraSuper RetireAccess income stream payments for the year plus any other assessable income you receive). The first \$18,200 of your annual assessable income is currently tax-free (the government tax-free threshold).

Remember, if you're aged 60 or over for the entire financial year, your TelstraSuper RetireAccess income stream payments are tax-free.

To work out the likely tax payable use our **Income stream tax calculator**, available at [telstrasuper.com.au](http://telstrasuper.com.au) or call us.

Current individual income tax rates are available on the ATO website [www.ato.gov.au](http://www.ato.gov.au)

# 08

## Fees and other costs

The inclusion of the following important statement is a requirement of law. Please note that none of the fees and costs listed in this section are open to negotiation.

### DID YOU KNOW?

**Small differences in both investment performance and fees and costs can have a substantial impact on your long-term returns.**

**For example, total annual fees and costs of 2% of your account balance rather than 1% could reduce your final return by up to 20% over a 30 year period (for example, reduce it from \$100,000 to \$80,000).**

**You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.**

**You or your employer, as applicable, may be able to negotiate to pay lower fees. Ask the fund or your financial adviser.**

### TO FIND OUT MORE

If you would like to find out more, or see the impact of the fees based on your own circumstances, the **Australian Securities and Investments Commission (ASIC) Moneysmart** website [www.moneysmart.gov.au](http://www.moneysmart.gov.au) has a superannuation fee calculator to help you check out different fee options.

This section shows fees and other costs that you may be charged. These fees and other costs may be deducted from your money, from the returns on your investment or from the assets of the superannuation entity as a whole.

Other fees, such as activity fees, advice fees for personal advice and insurance fees may also be charged, but these will depend on the nature of the activity, advice or insurance chosen by you. Entry fees and exit fees cannot be charged.

Taxes, insurance fees and other costs relating to insurance are set out in another part of this document.

You should read all the information about fees and other costs because it is important to understand their impact on your investment.

The following table and other tables in this document set out the fees and costs for each investment option offered by the Trustee to TelstraSuper RetireAccess members.

## Fees and costs summary – TelstraSuper RetireAccess

Type of fee or cost	Amount	How and when paid
<b>Ongoing annual fees and costs<sup>1</sup></b>		
Administration fees and costs <sup>1,4</sup>	<p>\$1.00 per week</p> <p><b>Plus</b></p> <p>0.17% per annum (up to a limit of \$1,700<sup>5</sup>)</p> <p>\$172 p.a. (annual platform fee) if you're invested in the Direct Access investment option (see the <b>Direct Access Guide</b> for more information)</p>	The dollar-based fee is deducted from your account at the end of each quarter or when you leave TelstraSuper. The percentage-based fee is deducted in the calculation of unit prices daily.
	<p><b>Fund reserve expenditure<sup>#</sup></b></p> <p>In the 2022/2023 financial year, in relation to the Fund as a whole, the Trustee spent \$18.66m more out of the Fund reserve than the Trustee credited to the Fund reserve during that year from fees. This excess amount represents 0.08% of average Fund assets over the year.</p> <p>Payments from these reserves in a year do not increase member fees or reduce member returns for that year.</p>	The Trustee uses the Fund reserve as and when needed throughout a year for Fund-related expenditure.
Investment fees and costs <sup>1,2,3,4,6</sup>	<p><b>Retirement and TTR income streams</b></p> <p>0.78% p.a. for High Growth, 0.36% p.a. for International Shares, 0.26% p.a. for Australian Shares, 1.30% p.a. for Property, 0.37% p.a. for Diversified Bonds and Credit, 0.08% p.a. for Cash</p>	Deducted in the calculation of unit prices daily.
	<p><b>Retirement income stream only</b></p> <p>0.76% p.a. for Lifestyle Growth, 0.75% p.a. for Lifestyle Balanced, 0.60% p.a. for Lifestyle Moderate, 0.57% p.a. for Lifestyle Conservative, 0.20% p.a. for Direct Access investment option (subject to a maximum of \$3,000 p.a.)</p>	The Direct Access investment fee is deducted quarterly in arrears from your TelstraSuper account. See the <b>Direct Access Guide</b> for more information. All other investment fees and costs are deducted in the calculation of unit prices daily.
	<p><b>TTR income stream only</b></p> <p>0.77% p.a. for Growth, 0.74% p.a. for Balanced, 0.59% p.a. for Moderate, 0.53% p.a. for Conservative</p>	Deducted in the calculation of unit prices daily.
Transaction costs <sup>4</sup>	<p><b>Retirement and TTR income streams</b></p> <p>0.06% p.a. for High Growth, 0.05% p.a. for International Shares, 0.06% p.a. for Australian Shares, 0.21% p.a. for Property, 0.00% p.a. for Diversified Bonds and Credit, 0.00% p.a. for Cash</p>	Deducted in the calculation of unit prices daily.
	<p><b>Retirement income stream only</b></p> <p>0.09% p.a. for Lifestyle Growth, 0.08% p.a. for Lifestyle Balanced, 0.07% p.a. for Lifestyle Moderate, 0.06% p.a. for Lifestyle Conservative</p>	Deducted in the calculation of unit prices daily.
	<p><b>TTR income stream only</b></p> <p>0.09% p.a. for Growth, 0.08% p.a. for Balanced, 0.07% p.a. for Moderate, 0.06% p.a. for Conservative</p>	Deducted in the calculation of unit prices daily.
<b>Member activity related fees and costs</b>		
Buy-sell spread	The buy cost or sell cost ranges from 0% to 0.10% depending on the investment option. See the 'Additional explanation of fees and costs' section for more details.	Deducted in the calculation of unit prices at the time of the transaction.
Switching fee	Nil	Not applicable.
Other fees and costs <sup>4</sup>	Other fees and costs such as activity fees, advice fees for personal advice or insurance fees may apply. Entry fees and exit fees cannot be charged.	The fees will depend on the activity you are undertaking and may be deducted from your account or you may need to pay the fee directly.

<sup>#</sup>The Trustee maintains a Fund reserve for expenditure on things such as strategic initiatives and provisioning to enable the Trustee to pay for certain contingences and potential liabilities, which may include payments to the Trustee capital reserve. The Fund reserve is funded mainly from member account fees.

- If your account balance for a product offered by TelstraSuper is less than \$6,000 at the end of our income year, certain fees and costs charged to you in relation to administration and investment are capped at 3% of the account balance. Any amount charged in excess of that cap must be refunded (excludes buy-sell spreads (if any) on the member initiated transactions). Depending on your circumstances you may be eligible for an administration fee rebate. For further information, refer to page 48.
- Investment fees and costs includes amounts of 0.00% - 0.53% for performance fees. The calculation basis for these amounts is set out in the 'Additional explanation of fees and costs' section.
- The investment fees and costs are estimates and include fees which are paid directly by the Trustee such as management fees, any applicable performance fees charged by investment managers and custodian fees. They also include indirect investment costs. The investment fees and costs are based on the investment fees and costs for the year ended 30 June 2023 except that amounts referable to performance fees are based on the average performance fees for the 5 years ended 30 June 2023 (If an investment has not existed or did not provision for performance fees for the last 5 financial years – performance fees are based on the average for the period since the option has existed and provided for performance fees). The actual amount you will be charged in subsequent financial years will depend on the actual investment fees and costs incurred for the relevant period. If you have more than one investment option, the fee deducted from gross investment earnings will be apportioned.
- See the 'Additional explanation of fees and costs' section on page 45 for more information.
- Refer to the 'Fee rebate' section on page 48 for details.
- Lifestyle investment options are only available to Retirement income stream members. Members within the TTR income stream can access the Growth, Balanced, Moderate and Conservative investment options.

## Example of annual fees and costs

This table gives an example of how the ongoing fees and costs for the Lifestyle Balanced investment option for TelstraSuper RetireAccess can affect your superannuation investment over a one year period. You should use this table to compare this superannuation product with other superannuation products.

### Example – Lifestyle Balanced Investment option

Balance of \$50,000		
Administration fees and costs	\$52 (\$1.00 per week) <b>Plus</b> 0.17% <sup>1</sup>	For every \$50,000 you have in the Lifestyle Balanced investment option you will be charged or have deducted from your investment \$137 in administration fees and costs
<b>Plus</b> Investment fees and costs	0.75% p.a	<b>And</b> , you will be charged or have deducted from your investment \$375 in investment fees and costs
<b>Plus</b> Transaction costs	0.08%	<b>And</b> , you will be charged or have deducted from your investment \$40 in transaction costs
<b>Equals</b> Cost of product		If your balance was \$50,000 <sup>2</sup> at the beginning of the year, then for that year you will be charged fees and costs of <b>\$552</b> for the Balanced investment option.

**Note:** Additional fees may apply. The investment fees and costs are based on those fees and costs for the year ended 30 June 2023. The amount charged in subsequent financial years will depend on the actual investment fees and costs incurred for the relevant period.

1. This does not include the excess payments from the Fund reserve over credits to the Fund reserve during the 2022/2023 financial year which were \$18.66m. Refer to the Fees and costs summary table for details.

2. These fees and costs assume your balance remains at \$50,000 throughout the year.

### Cost of product for 1 year

The cost of product gives a summary calculation about how ongoing annual fees and costs can affect your superannuation investment over a 1-year period for all superannuation products and investment options. It is calculated in the manner shown in the example of annual fees and costs above.

The cost of product information assumes a balance of \$50,000\* at the beginning of the year. (Additional fees such as a buy-sell spread may apply. Refer to the Fees and costs summary for the relevant superannuation product or investment option.) You should use this figure to help compare superannuation products and investment options.

Name of investment option	Cost of product
Lifestyle Growth	\$562
Lifestyle Balanced	\$552
Lifestyle Moderate <sup>^</sup>	\$472
Lifestyle Conservative	\$452
Growth	\$567
Balanced	\$547
Moderate <sup>†</sup>	\$467
Conservative	\$432
High Growth <sup>§</sup>	\$557
International Shares	\$342
Australian Shares	\$297
Property	\$892
Diversified Bonds and Credit <sup>†</sup>	\$322
Cash	\$177
Direct Access	\$409

\* These fees and costs assume your balance also remains at \$50,000 throughout the year.

<sup>^</sup> The Defensive Growth option was merged into the Lifestyle Moderate option on 1 July 2023.

### Defined fees

#### Activity fees

A fee is an *activity* fee if:

- the fee relates to costs incurred by the trustee of the superannuation entity that are directly related to an activity of the trustee:
  - that is engaged in at the request, or with the consent, of a member; or
  - that relates to a member and is required by law; and
- those costs are not otherwise charged as administration fees and costs, investment fees and costs, transaction costs, a buy-sell spread, a switching fee, an advice fee or an insurance fee.

#### Administration fees and costs

*Administration fees and costs* are fees and costs that relate to the administration or operation of the superannuation entity and include costs incurred by the trustee of the entity that:

- relate to the administration or operation of the entity; and
- are not otherwise charged as investment fees and costs, a buy-sell spread, a switching fee, an activity fee, an advice fee or an insurance fee.
- relate to that administration or operation debited from reserves that, in a period, exceed amounts credited to reserves in that period that are also administration fees and costs.

<sup>†</sup> The Defensive Growth and Diversified Income options were combined to create the Moderate option on 1 July 2023

<sup>§</sup> High Growth will be available to members from 2 October 2023.

<sup>†</sup> Previously known as Fixed Interest before 1 July 2023.

### Advice fees

A fee is an *advice* fee if:

- (a) the fee relates directly to costs incurred by the trustee of the superannuation entity because of the provision of financial product advice to a member by:
  - (i) a trustee of the entity; or
  - (ii) another person acting as an employee of, or under an arrangement with, the trustee of the entity; and
- (b) those costs are not otherwise charged as administration fees and costs, investment fees and costs, a switching fee, an activity fee or an insurance fee.

### Buy-sell spreads

A *buy-sell* spread is a fee to recover transaction costs incurred by the trustee of the superannuation entity in relation to the sale and purchase of assets of the entity. The Trustee reviews the level of buy-sell spreads periodically.

### Exit fees

An *exit fee* is a fee, other than a buy-sell spread, that relates to the disposal of all or part of a member's interests in a superannuation entity.

### Investment fees and costs

*Investment fees* and costs are fees and costs that relate to the investment of the assets of a superannuation entity and include:

- (a) fees in payment for the exercise of care and expertise in the investment of those assets (including performance fees); and
- (b) costs incurred by the trustee of the entity that:
  - (i) relate to the investment of assets of the entity; and
  - (ii) are not otherwise charged as administration fees and costs, a buy-sell spread, a switching fee, an activity fee, an advice fee or an insurance fee.

### Switching fees

A *switching fee* for a superannuation product other than a MySuper product, is a fee to recover the costs of switching all or part of a member's interest in the superannuation entity from one investment option or product in the entity to another.

Switching fees are in addition to buy-sell spreads.

### Transaction costs

*Transaction costs* are costs associated with the sale and purchase of assets of the superannuation entity, other than costs that are recovered by the superannuation entity charging buy-sell spreads.

## Additional explanation of fees and costs

### Activity fees (Direct Access only)

Transactional fees and brokerage	Total trade value	Price - the greater of (excluding GST)
ASX listed securities (per trade*)	\$0.00 to \$10,000.00	\$15.00
	\$10,000.01 or more	0.15% of the total amount traded

For more information about fees and costs applicable to Direct Access, refer to the **Direct Access Guide** available at [telstrasuper.com.au/pds](http://telstrasuper.com.au/pds)

### Administration fees and costs

Administration fees and costs include any excess fees and costs that relate to the administration or operation of a superannuation entity that are debited from reserves, over fees and costs that are credited to reserves in the same period.

### Indirect investment costs

Indirect investment costs are those costs which are not paid directly out of TelstraSuper by the Trustee. Some indirect costs will be known by the Trustee, while for others, the Trustee may reasonably estimate the costs. These indirect costs are deducted daily in the calculation of unit prices. They include costs incurred in or by an interposed vehicle.

Indirect investment costs differ between investment options. These costs are based on numerous factors including the complexity of the investment options that are involved, the different asset classes and investment managers that make up the investment option(s).

### Investment fees

To cover the cost of investing your retirement savings, we charge a competitive investment fee which varies depending on your investment choice. See the table on page 43.

The investment fee includes the base management fee charged by external investment managers and applicable performance fees that may also be payable by the Trustee.

The investment fee also includes fees paid directly by the Trustee to its custodian. Any income retained by the custodian as part of the securities lending agreement it has with the Trustee is also included in the investment fee. It's not deducted from your account, instead it is taken into account when calculating unit prices.

Estimated investment fees are set out in the Fees and costs summary on page 43 and historical performance fees for each of our investment options are set out in the table on page 47.

## Interposed vehicle

An interposed vehicle is a body, partnership or trust that sits between TelstraSuper and its end investment which satisfies a number of legal requirements.

For example, if TelstraSuper invests in a property by purchasing the property, the property is an investment in its own right. However, if TelstraSuper invests in a property via a property investment trust, the property trust is an interposed vehicle.

Fees and costs disclosed by super funds must generally include the fees and costs of interposed vehicles.

“Interposed vehicles” is a complex concept under the law. For a more comprehensive definition, please refer to ASIC *Regulatory Guide 97 Disclosing fees and costs in PDSs and periodic statements* (RG 97) plus any other regulatory guidance. The RG 97 Guide is available on the ASIC website [www.asic.gov.au](http://www.asic.gov.au)

## Transaction costs

Transaction costs relate to the Trustee’s buying and selling of investments and may include third party transaction costs such as brokerage, buy-sell spreads, settlement costs, stamp duty, foreign exchange costs, clearing costs and costs incurred in or by an interposed vehicle.

## Buy-sell spread

Members may initiate transactions that involve the buying or selling of units in TelstraSuper’s investment option(s).

The cost of these member-initiated transactions, such as contributions, investment switches and withdrawals, are covered by a cost known as a buy-sell spread.

We only charge a buy-sell spread in relation to units bought or sold in the Property investment option. Currently buy-sell spreads are not charged in relation to the other TelstraSuper investment options.

Where a buy-sell spread is charged, it is a cost that is in addition to the investment and administration fees and costs set out in the table on page 43.

Buy-sell spreads don’t apply to the Direct Access investment option, however, other fees (activity fees) may apply which reflect transactional costs, brokerage or other services associated with investing via the Direct Access investment option. See ‘Activity fees (Direct Access only)’ on page 45.

Buy-sell spreads are used to equitably allocate transactional costs to those members who initiate a transaction, involving the buying or selling units in TelstraSuper’s investment option(s). These costs are an estimate of both internal and external costs associated with the buying and selling of those investments.

No part of the buy-sell spread is paid to the Trustee as the product issuer or external investment managers.

### • How the buy-sell spread works

When making a contribution, investment switch or withdrawal, you’re effectively buying and/or selling investment units, similar to how you would purchase and sell shares in a company.

The buy and sell prices of a particular investment option may differ as a result of the variable costs associated with buying or selling units and any underlying securities or assets. The difference in buy and sell prices (which is the aggregate of any buy cost and sell cost) is the buy-sell spread.

### • How buy-sell spreads impact your account

The cost of any buy-sell spread is not directly deducted from your account, but is reflected in calculating the unit prices. This will therefore affect the number of units you’re able to purchase in an investment option(s), when making an investment switch or extra contribution and the value of your units if you were to withdraw them.

### • Setting the buy-sell spreads

The buy-sell spreads applied to our investment option(s) are estimates only, and are reviewed on a regular basis to reflect costs associated with member-initiated transactions.

The table below shows the estimated buy and sell cost for each investment option:

Investment option	Buy cost	Sell cost
Lifestyle Growth	0%	0%
Lifestyle Balanced	0%	0%
Lifestyle Moderate	0%	0%
Lifestyle Conservative	0%	0%
Growth	0%	0%
Balanced	0%	0%
Moderate	0%	0%
Conservative	0%	0%
High Growth	0%	0%
International Shares	0%	0%
Australian Shares	0%	0%
Property	0.10%	0.10%
Diversified Bonds and Credit	0%	0%
Cash	0%	0%

## Performance fees

Some of our external investment managers may be entitled to receive performance fees if they generate strong returns.

The performance fees charged by the investment managers we have appointed are included in the “investment fees and costs” in the Fees and costs summary on page 45. In addition, managers of interposed vehicles in which our investment options are invested may charge performance fees and the portion of these fees attributable to each investment option is included in the “investment fees and costs” in the Fees and costs summary.

These fees are generally calculated as an agreed percentage of any investment performance above an agreed hurdle rate, multiplied by the average portfolio balance. Performance is often assessed over a three year period. For example, if you have an average account balance for the financial year of \$50,000 in the Balanced investment option, a 0.10% performance fee would be equal to \$50.

The performance fees in this Guide are historical averages<sup>1</sup> and future fees will depend on the investment return achieved from year to year and, accordingly, will vary. Administration fees are not affected by any performance fees that may be payable to an investment manager.

Investment option	5 year average total performance fee (%p.a.) <sup>2</sup>
Lifestyle Growth	0.20%
Lifestyle Balanced	0.20%
Lifestyle Moderate	0.14%
Lifestyle Conservative	0.14%
Growth	0.20%
Balanced	0.20%
Moderate	0.14%
Conservative	0.13%
High Growth	0.22%
International Shares	0.01%
Australian Shares	0.01%
Property	0.53%
Diversified Bonds and Credit	0.01%
Cash	0.01%

<sup>1</sup> Exceptions may apply where an investment manager was first appointed in the current financial year.

<sup>2</sup> Figures are the average of the performance fees attributable to each option for:

- The last 5 financial years to 30 June 2023, or
- If an investment has not existed or did not provision for performance fees for the last 5 financial years – the average for the period since the option has existed and provided for the performance fees.

## Changing fees

We reserve the right to introduce new fees and increase existing fees without your consent. We will give you at least 30 days’ notice before any changes are made.

## Tax

Taxation may also be applicable to your super investment. For more information see the ‘Tax’ section on page 38.

If expenses included in the investment fees and costs are tax deductible to TelstraSuper, members will indirectly receive the benefit of those tax deductions to the extent that they reduce TelstraSuper’s taxable income and this will occur through the unit pricing process.

## Operational Risk Financial Reserve (ORFR)

We are required by law to maintain a certain amount of funds to cover potential losses to members as a result of operational risk events. Currently, our target is to maintain the ORFR at, at least 0.25% of funds under management, as set by the Australian Prudential Regulation Authority (APRA). Some of the fees and costs charged to members will help maintain the reserves.

## Financial advice fees

We have engaged Telstra Super Financial Planning Pty Ltd ABN 74 097 777 725, AFS Licence No. 218705 (TelstraSuper Financial Planning) to provide general and simple personal advice\* to members about their TelstraSuper accounts over the phone at no additional cost. For this engagement, TelstraSuper Financial Planning receives an annual service fee that is paid by us out of the administration fees charged to all members.

TelstraSuper Financial Planning also provides personal and comprehensive advice over the phone, video and in-person, on a range of super and non-super matters. This can be done on a one-off basis or as part of an ongoing advice service. An advice fee is payable for some types of personal advice and for comprehensive advice.

Ongoing advice includes regular proactive contact and meetings with a dedicated financial adviser to help ensure your financial plan remains relevant and appropriate as your circumstances change.

For further information about the advice services available from TelstraSuper Financial Planning, refer to the **TelstraSuper Financial Planning Financial Services Guide** available at [telstrasuper.com.au](http://telstrasuper.com.au)

\*Includes advice about making contributions, investment choice and insurance cover within your TelstraSuper account.

## Insurance premiums

Insurance premiums may also be deducted from your account at the end of each quarter in arrears or when you leave TelstraSuper unless your insurance premiums are paid directly by you. For more information on insurance cover and premium rates please refer to pages 49-53.

## Member paid insurance premium rebate

You are eligible for a 15% rebate on insurance premiums you pay for from your account. The 15% rebate will be credited to your account at the end of each quarter in arrears and on withdrawal when you leave the Fund or transfer your super to another TelstraSuper account.

## Fee rebate

If you have an account balance of over \$1m, you will receive an administration fee rebate. If you and your Spouse<sup>^</sup> with whom you're presently living, have combined TelstraSuper Personal Plus, TelstraSuper Corporate Plus and/or TelstraSuper RetireAccess account balances that exceed \$969,410, you may apply for an administration fee rebate. For eligible members, the administration fees and costs is capped at \$1,752<sup>†</sup>. Defined benefit members are not eligible for the fee rebate.

The fee rebate applies to the annual administration fee of your account and effectively reduces the administration fee applied to your account.

The appropriate fee rebate based on the account balance as at the end of every month will be rebated monthly and applied to the relevant account within seven Melbourne business days (see 'Melbourne business day' page 60) in arrears following the last day of the month.

Any transactions during the last three Melbourne business days (see 'Melbourne business day' page 60) of each month may not be included in the end-of-month balance.

## Conditions of rebate

<sup>^</sup> For the purposes of the fee rebate, both spouses must be current members of TelstraSuper Corporate Plus, TelstraSuper Personal Plus or TelstraSuper RetireAccess or have a voluntary accumulation account or a productivity account under a Defined Benefit arrangement.

To be eligible for a rebate, members will need to complete an application form to link spouse accounts and couples must be presently living together on a bona fide domestic basis as husband, wife or de facto. This includes same sex couples. The Trustee reserves the right to withhold the rebate if the eligibility criteria is no longer met.

<sup>†</sup> Rebate will be calculated on the amount of the account balance(s) that at the end of each month exceed(s) \$1m for singles or \$969,410 for a couple. The rebate will be split proportionately between eligible spouses' accounts, according to the balance of each account.

## How to apply

If you have an account balance over \$1m you'll receive the fee rebate automatically.

To apply for the joint fee rebate you need to complete a **Fee Rebate Application Form – Eligible Couple**, available at [telstrasuper.com.au/forms](http://telstrasuper.com.au/forms) or by calling us.

Applications received by us during the last three Melbourne business days of a month may not be eligible for the joint fee rebate for the month in which the application was received.

If you require any information about fee rebates or linking Spouse accounts, please contact us.

## Fee cap

If your account balance is less than \$6,000 at the end of a financial year (or when you leave TelstraSuper), certain fees and costs charged to you in relation to administration and investment are capped at 3% of your account balance. Any applicable fees charged in excess of the cap during the year must be refunded (excludes buy-sell spreads (if any) on any member initiated transactions).



# 09

## Insurance

From 1 July 2020, the insurance cover described on these pages is provided by MLC Limited ABN 90 000 000 402 AFS Licence 230694 (MLC Life Insurance). MLC Life Insurance is TelstraSuper's main group life and group Income Protection insurance provider. However, TelstraSuper's former group life and Income Protection insurer, TAL Life Limited ABN 70 050 109 450 AFS Licence 237848 (TAL), is the relevant insurer for certain claims where a death or disability occurred before 1 July 2020.

The following insurance information is intended as a guide only. The complete terms and conditions are set out in the relevant insurance policy. All insurance cover is subject to the terms of the relevant Policy, as applicable. You can access the Policies on our website at [telstrasuper.com.au](https://telstrasuper.com.au)

TelstraSuper recognises the importance of having adequate levels of insurance. We're committed to providing you with comprehensive, affordable and convenient cover.

To receive Default Death Cover you must be an eligible member and meet the eligibility conditions of the insurance policy. Cover is subject to approval from our insurer after satisfactorily completing the relevant questions on the application for membership.

### Default Death Cover

Default Death Cover gives you and your family peace of mind.

Default Death Cover provides your dependants and/or your Legal Personal Representative with a lump sum insurance payment in the unfortunate event of your death, in addition to your TelstraSuper RetireAccess balance. It can also be paid if you are diagnosed with a Terminal Illness.

Default Death Cover member paid premiums of \$1.13 per week are deducted from your RetireAccess account quarterly in arrears, or upon withdrawal if you leave TelstraSuper.

#### Make sure you have enough to pay for cover

If at any time during your membership your account balance is below the amount required to pay your insurance premiums, your cover may be cancelled. If this happens, you'll need to reapply for Death Cover (Voluntary Cover only) subject to an assessment by our insurer.

## Cover to suit your needs

Your insurance cover in RetireAccess will differ depending on your individual circumstances, for example, if you're an existing TelstraSuper member or joining for the first time.

Existing TelstraSuper member	New to TelstraSuper
<ul style="list-style-type: none"> <li>• If you're still working and already a member of TelstraSuper, your existing Death Cover will continue in your existing TelstraSuper account</li> <li>• You can transfer across your current level of Death Cover from your existing accumulation account</li> <li>• If you transfer your Death Cover to a TelstraSuper RetireAccess account, your previous cover will be transferred to your TelstraSuper RetireAccess Account without the need for assessment. If you had Voluntary Cover or Top Up Cover, this amount also transfers without the need for assessment. You will need to pay for this insurance cover. Default Cover premiums will be based on a weekly unitised rate – see Table 2 on page 52. For any Voluntary Cover or Top Up Cover, premiums rates apply – see Table 4<sup>†</sup> on page 53</li> <li>• If you have existing Total Permanent Disability or Income Protection cover and wish to retain the cover you will need to do so in your accumulation account</li> <li>• Death Cover is available up until age 75*</li> </ul>	<ul style="list-style-type: none"> <li>• Default Death Cover</li> <li>• Age-based Default Cover amounts apply – see Table 2</li> <li>• No health or other personal information checks required for Default Cover if you have satisfactorily completed the relevant questions on the application for membership</li> <li>• If ineligible for Default Cover or you want to apply for additional cover, you can apply for Voluntary Cover</li> <li>• Cover is subject to underwriting and other conditions<sup>†</sup></li> <li>• Death Cover is available up until age 75*</li> </ul>

\* Age 75 as at last 1 July.

<sup>†</sup> Members are ineligible for insurance cover if they are over age 75 (at last 1 July), are suffering symptoms of ill health or disability to the extent that they are totally and permanently disabled or have been diagnosed with a Terminal Illness.

## Voluntary Cover

Any insurance in addition to your existing level of cover is referred to as Voluntary Cover.

You can apply to increase your level of Death Cover above your Default Cover. You can also apply for Voluntary Death Cover if you're ineligible for Default Death Cover. You can apply for any amount of Voluntary Death Cover (subject to insurance underwriting requirements).

### Apply for or increase your Voluntary Cover

You can apply for any amount of Voluntary Cover. As part of your application, you'll need to provide detailed health and other personal information, which will be assessed by our insurer. If your application for Voluntary Cover is approved, Voluntary Cover premium rates will apply to your Voluntary Cover. See Table 4 on page 53 for Voluntary Cover premiums.

To apply for, or to increase your Voluntary Cover, log into our Insurance Portal via your SuperOnline account or complete the **Insurance Telephone Application Request** form available at [telstrasuper.com.au/forms](https://telstrasuper.com.au/forms)

Depending on the level of cover you apply for, our insurer may have different medical requirements to assess your application. Table 1 outlines the initial requirements.

You'll be advised when any medical tests or examinations are required. Once all the information is supplied to our insurer and they have assessed your application, we will advise you of the outcome.

Our insurer may accept cover, place medical Exclusions or Premium Loadings on cover, charge higher premiums or decline your application. If within 60 days of the commencement of cover you advise in writing that you wish to cancel the cover, you can request a refund of any premium you may have paid.

**Table 1: Initial requirements Death Cover applications**

Member's total sum insured	Initial requirements†
Up to \$1,000,000	Full personal statement
\$1,000,001 - \$2,500,000	Full personal statement, blood tests, paramedical examination, resting ECG
\$2,500,001 - \$5,000,000	Full personal statement, blood tests, paramedical examination, resting ECG, PMAR, financial questionnaire
\$5,000,001 - unlimited	Full personal statement, blood tests, medical or paramedical examination, exercise ECG, FBC including ESR, pulmonary function tests, Prostate Specific Antigen (PSA) (males only) urine <sup>^</sup> test, PMAR, financial questionnaire

<sup>^</sup>Urine test means a micro urinalysis

Before you change your insurance cover you should consider seeking financial advice. To speak with an adviser from TelstraSuper Financial Planning call **1300 033 166**.

## Cancel or reduce cover

You can cancel your insurance at any time via your SuperOnline account. Another option to cancel or reduce your insurance cover is to email [underwriting@telstrasuper.com.au](mailto:underwriting@telstrasuper.com.au) or complete a **Cancel or Reduce Insurance** form available at [telstrasuper.com.au/forms](http://telstrasuper.com.au/forms)

If you cancel your cover:

- you'll not be able to make a claim for insurance benefits for events or conditions that arise after your cover is cancelled
- we'll no longer deduct insurance premiums for the cover you have cancelled
- your ability to restart your cover may be subject to health assessment and acceptance by our insurer who may place an Exclusion or Premium Loading on cover or you may not be able to get cover at all
- if you are replacing your cover with alternative cover, you should not cancel the TelstraSuper cover until the replacement cover is in place.

Before you cancel your insurance you may wish to discuss your decision with a financial adviser from TelstraSuper Financial Planning on **1300 033 166**.

If you cancel your Default Cover within 60 days of joining TelstraSuper RetireAccess, you won't be charged any premiums (this does not apply if you were a previous TelstraSuper member and already had existing insurance in place).

You can re-apply for Default Cover that you may have cancelled by logging into our Insurance Portal via your SuperOnline account or by completing the Insurance **Telephone Application Request form** available at [telstrasuper.com.au/forms](http://telstrasuper.com.au/forms)

## If overseas

Subject to satisfying the relevant Policy conditions, Death Cover is provided 24 hours a day, seven days a week for eligible insured members who are Australian residents while overseas. If you make an insurance claim for Terminal Illness while overseas, our insurer may require you to return to Australia at your own expense for the claim to be assessed.

'Australian resident' means an Australian or New Zealand citizen or person with the unrestricted right to permanently reside in Australia. This includes persons with the right to reside in Australia on a de facto or work type visa, but only during the period they reside in Australia.

## Making a claim

If you're making a Terminal Illness claim you will need to provide medical certification issued by two registered Medical Practitioners (one of whom specialises in an area related to your Sickness or Accident) approved by our insurer and any other information or evidence that may be reasonably required.

## When is the insurance benefit paid?

In the unfortunate event of your death, your Dependant(s) or your Legal Personal Representative could receive a lump sum insurance payment based on your level of cover.

In the unfortunate circumstance you are diagnosed with a Terminal Illness you can apply to be paid a Terminal Illness benefit. This is the early payment of your Death benefit.

You will qualify for a Terminal Illness benefit if you suffer from a Sickness or Accident, which:

- two Medical Practitioners (one of whom specialises in an area related to your Sickness or Accident) believe will lead to your death within 24 months of the date of written certification, despite reasonable medical treatment; and
- the insurer is satisfied, on medical or other evidence, will lead to your death within 24 months of the date of the certification, despite reasonable medical treatment.

The amount of the benefit that is paid is the insured Death Cover amount and your account balance.

† Refer to [telstrasuper.com.au/underwriting-requirements](http://telstrasuper.com.au/underwriting-requirements) for a detailed explanation of these requirements.

## Insurance premiums

Member paid insurance premiums for your Default Death Cover of one unit are \$1.13 per week. Premium rates for Voluntary Cover\* are based on your age and gender.

Voluntary Cover\* is calculated per \$1,000 sum insured using the rates in Table 4 on page 53. For example, a female aged 60 next birthday with \$300,000 of Voluntary Death Cover\* would calculate premiums as:

$$\begin{aligned} &\text{Cover amount}/1,000 \times \text{insurance rate} \\ &= \$300,000/1,000 \times 2.24 \\ &= \$672 \end{aligned}$$

The Voluntary Cover\* member paid premium rates in Table 4 on page 53 are applicable to a white collar Employee. Additional occupational and health loadings may apply to these rates depending on your occupation (e.g. blue collar), if you're still working, and your current health status.

Occupational loadings that may be applicable to your cover are outlined in Table 3.

### Determining your Default Death Cover

Your level of Default Cover is determined by your age next birthday. Table 2 shows the amount of age based cover you receive for just \$1.13 per week.

**Table 2 – Amount of Default Death Cover**

Age next birthday†	Default Death Cover @ \$1.13 per week	Age next birthday†	Default Death Cover @ \$1.13 per week
55	\$29,095	66	\$11,353
56	\$25,335	67	\$10,519
57	\$22,451	68	\$9,734
58	\$19,980	69	\$9,016
59	\$18,000	70	\$8,349
60	\$16,585	71	\$7,733
61	\$14,760	72	\$7,158
62	\$13,964	73	\$6,624
63	\$13,244	74	\$6,133
64	\$12,794	75	\$5,676
65	\$12,254		

**Table 3 – Occupational Category loadings**

Your Occupation Category will be determined by the insurer's underwriting guide based on your actual occupation if you apply for insurance. For more information about Occupational Categories see page 61.

Occupation	Death Premium Loading*
White collar	1.00
Light blue collar	1.25
Medium blue collar	1.50
Heavy blue collar	1.75

\* For more information about Occupational Category loadings, please refer to the applicable Policy.

### Paying premiums

Member paid premiums are deducted from your TelstraSuper RetireAccess account at the end of each quarter in arrears, on withdrawal if you leave TelstraSuper or your balance is transferred to a different TelstraSuper account. Premium rates are reviewed regularly by us and our insurer.

TelstraSuper does not receive money or other material benefits (other than insurance claim payments) from our insurer or reinsurer. The premiums paid by members is directly for the cost of insurance, and avoids any conflict of interest between our members and our insurer.

If this arrangement ever changes, we will make you aware of this by updating this statement on our website and PDS. We may also notify you directly.

† As at last 1 July.

**Table 4 – Premium rates for Voluntary Cover\* per \$1,000 sum insured**

Age next birthday†	Males \$	Females \$
55	2.54	1.69
56	2.72	1.81
57	2.93	1.90
58	3.17	2.01
59	3.41	2.14
60	3.68	2.24
61	3.96	2.38
62	4.28	2.50
63	4.62	2.64
64	5.00	2.80
65	5.42	2.96
66	5.84	3.14
67	6.30	3.34
68	6.81	3.54
69	7.36	3.75
70	7.94	3.98
71	8.58	4.22
72	9.27	4.47
73	10.02	4.74
74	10.82	5.02
75	11.69	5.32

**Member paid insurance premium rebate**

You are eligible for a 15% rebate on the member paid insurance premiums you pay for from your account. The 15% rebate will be credited to your account at the end of each quarter in arrears and on withdrawal when you leave the Fund or transfer your super to another TelstraSuper account.

**Leaving TelstraSuper**

If you leave TelstraSuper, any outstanding insurance premiums are deducted from your account at that time. Your Death Cover will continue for 60 days after leaving.

\* For members with Top Up Cover, Voluntary Cover rates apply to Top Up Cover.

† Excludes the remaining balance of your RetireAccess account where you have nominated an eligible reversionary beneficiary.

# Where a nomination is not valid or does not meet relevant requirements, TelstraSuper will determine the person(s) to whom your death benefit is payable in accordance with superannuation law and the Trust Deed.

# 10

## Nominating beneficiaries

Before you take any action to nominate a beneficiary, you should consider seeking financial advice from TelstraSuper Financial Planning on **1300 033 166** as it may affect your estate planning.

**Who receives a death benefit if you die?**

In the event of your death we want to ensure that your wishes are followed. A good way of helping us to help your loved ones, is to tell us about your wishes when you start a TelstraSuper RetireAccess income stream.

Many members nominate one or more beneficiaries – a Dependant and/or Legal Personal Representative who can receive your benefit and/or super balance when you pass away. If your nomination is invalid for any reason at the date of your death, your death benefit will be paid at the Trustee’s discretion to one or more of your Dependants and/or Legal Personal Representative or any other person permitted by law. The total of your insured death benefit and/or your super balance may also be paid to the ATO if it becomes classified as ‘unclaimed money’.

There are three beneficiary nomination types to choose from:

Reversionary	Subject to meeting relevant requirements and being valid at the time of your death#, an eligible Dependant you nominate to receive the remaining balance of your TelstraSuper RetireAccess account as an income stream after your death. You can only nominate one person as the reversionary beneficiary.
Binding	One or more of your Dependants and/or your Legal Personal Representative who you nominate (valid for three years), to receive your benefit† at the time of your death. Subject to meeting all requirements and it being valid at the time of your death#, a binding nomination is legally binding on the Trustee.
Non-binding	One or more beneficiaries you nominate to receive your benefit after your death. The Trustee is not bound by law to act on the nomination but will consider it along with superannuation and trust law when making a decision about your benefit†.

## Reversionary beneficiary

If you nominate an eligible reversionary beneficiary\*, we are required by law to pay them the remaining balance of your TelstraSuper RetireAccess income stream subject to receipt of the necessary death claim requirements, in the event of your death. That is, your income payments will automatically continue to be paid to your nominated beneficiary. If you have death insurance attached to your retirement income account, the insured component of your death benefit will be paid to your binding beneficiaries or other beneficiaries, or at the discretion of the Trustee, as applicable. Similarly, the balance of any other accounts that you may have with TelstraSuper will be paid to your binding beneficiaries or other beneficiaries at the discretion of the Trustee, as applicable.

A reversionary beneficiary nomination can only be made when you start a TelstraSuper RetireAccess income stream.

A reversionary beneficiary nomination cannot be made on a TelstraSuper RetireAccess Retirement income stream account with an investment in the Direct Access investment option.

You may only nominate one reversionary beneficiary who must be an eligible Dependant at the date of your death. Eligible Dependants include:

- your Spouse
- your child under 18
- your child aged 18–25 and financially dependent on you
- your child with a disability as outlined in the Disability Services Act 1986, or
- another person who is financially dependent on you or with whom you have an interdependency relationship.

If your reversionary beneficiary is a financially dependent child, they can only receive your pension as an income stream until they turn 25, at which point the pension must be transferred to a lump sum, unless they have a disability.

If you want to update or remove an existing reversionary beneficiary\* nomination you'll need to commute your existing income stream (ie, rollover your income stream into a TelstraSuper Personal Plus accumulation account) and recommence a new income stream.

If your reversionary beneficiary nominee dies before you, you can make a binding nomination or non-binding nomination without commuting your TelstraSuper RetireAccess income stream account. However, if you wish to nominate a new reversionary beneficiary\*, you'll need to commute and recommence a new income stream.

## Binding nomination

A binding nomination gives you certainty about who will receive your benefit after your death. A valid binding nomination means we must pay your death benefit according to your wishes. You can only nominate your

Dependants or your Legal Personal Representative(s) as beneficiaries. A binding nomination must comply with legislative requirements including that it must be signed and witnessed by two people over 18 who are not nominated as beneficiaries. It is valid for three years and we'll advise you when your binding nomination is about to expire.

## Non-binding nomination

A non-binding nomination can be made without needing to be witnessed or updated every three years. We will take your non-binding nomination into consideration in the event of your death but will not be bound by it. You can nominate your Dependants or your Legal Personal Representative(s) as beneficiaries. Your non-binding nomination lasts throughout your membership of TelstraSuper, unless you elect to change it.

## Keep your nomination up to date

If your circumstances change (e.g. you get married, divorced, or have a child), you may wish to make a new binding or non-binding nomination.

If you would like to view or renew your nomination, log into your SuperOnline account. If you would like to nominate, change or revoke your nomination, you'll need to complete a **Nomination of Beneficiary** form available at [telstrasuper.com.au/forms](https://telstrasuper.com.au/forms). The most recent nomination you make will override any previous nomination.

To change or remove a reversionary beneficiary\* nomination you'll need to commute your existing income stream and start a new income stream with a new beneficiary nomination.

You can check your beneficiary details via your online account.

## What happens if you die?

Your family or Legal Personal Representative should contact us in the event of your death. Unless you have nominated a reversionary beneficiary, your account balance will be transferred to the Cash investment option from the date we are notified of your death until it is paid to your Dependants and/or your Legal Personal Representative. Your account balance may also be paid to the ATO if it becomes classified as 'unclaimed money'.

## Death benefit income streams

A death benefit income stream can be:

- a reversionary income stream, or
- a death benefit paid to a beneficiary as an income stream, or
- as a result of a rollover of a death benefit from another super fund.

If you have nominated a reversionary beneficiary, your TelstraSuper RetireAccess Retirement income stream payments will continue to be paid to your reversionary beneficiary subject to receipt of the necessary death claim requirements.

\* You cannot appoint a reversionary beneficiary if you are receiving an income stream as a reversionary beneficiary.

If an approved beneficiary requests payment of the death benefit as an income stream, a new death benefit income stream will be established in their name.

A death benefit income stream is tax-free if either the deceased member or their beneficiary is aged 60 or over. Death benefit income streams where both the deceased member and their beneficiary are under age 60 are taxed on the same basis as income streams paid to members under age 60. However, the 15 per cent offset applies even if the beneficiary is under preservation age. When the beneficiary turns age 60 the income stream becomes tax-free. Death benefit income streams can be commuted to a tax-free cash lump sum or rolled over to commence a new death benefit income stream at any time, however, they cannot be transferred back to an accumulation account.

As earnings on investments are tax-free, death benefit and reversionary pensions are treated as retirement phase income streams and assessed under the recipient's transfer balance cap.

If you need assistance with your nomination of beneficiaries, please contact TelstraSuper Financial Planning on **1300 033 166**.

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## How to apply

Opening a TelstraSuper RetireAccess income stream is easy. Just follow the steps below:

### Step 1: Prepare

#### Make sure you:

- read this PDS carefully
- check you're eligible for an income stream
- decide which income stream suits you
- understand your retirement goals (see page 15)
- are aware of the tax issues that relate to an income stream (see page 38)
- choose your investment options (see pages 23-37)
- choose your insurance options (see pages 49-53)
- nominate a beneficiary (see pages 53-55).

### Step 2: Decide

#### Decide how much to invest:

- Combine your super into a single account
- Choose how much to transfer from your super. If you're leaving a super account open, remember to leave enough in there to cover the cost of your insurance and fees.

#### Get all your money together first

Once you've opened a TelstraSuper RetireAccess account you can't add to it, so it pays to consolidate your money first.

If you open an account then later have more money to invest (at least \$10,000), you can open a second TelstraSuper RetireAccess account. Alternatively, you can close your TelstraSuper RetireAccess account, roll your money back into your super account, add to it if eligible, and then open a new account.

#### Make your investment choice:

- Decide how you'd like your income stream account invested
- Choose which investment option(s) you'd like your payments drawn from.

#### Decide on your payment amount and frequency:

- Choose your income payment amount (within the set government limits)
- Choose how often (twice-monthly, monthly, quarterly or annual).

#### Choose your insurance options and nominate a beneficiary:

- Let us know if you want to apply for Default Death Cover
- Let us know how you want your benefit paid in the event of your death.

### Step 3: Act

Form	Purpose	Available
Income Stream Application form	This form enables you to establish your account, including choosing your income payments, and your investment choice.	Provided with your <b>TelstraSuper RetireAccess PDS</b> OR <b>telstrasuper.com.au</b> OR Online via <b>SuperOnline</b>
ATO TFN Declaration form (only required if you're under 60)	This form helps determine the tax and rebates applicable to your account.	ATO website: <a href="http://www.ato.gov.au">www.ato.gov.au</a> OR call us on <b>1300 033 166</b>

#### Post your completed form(s) to:

TelstraSuper  
PO Box 14309  
MELBOURNE VIC 8001

Email: [contact@telstrasuper.com.au](mailto:contact@telstrasuper.com.au)

### Cooling off period

After joining TelstraSuper RetireAccess you have a 14 day cooling-off period to decide if it's the right choice for you. The 14 days starts from the earlier of:

- the date you receive your welcome letter, or
- five days after your TelstraSuper RetireAccess account is opened.

If you change your mind during the cooling-off period, the amount returned to you will be adjusted for any increases or decreases in the value of your account during the period between joining and cancelling your membership, and will be based on the unit prices applicable to your chosen investment options on the date your cancellation notice is received.

Reasonable administration fees and transaction costs will not be refunded. As a result, the amount returned to you may be more or less than your opening account balance.

To cancel your membership, please notify us in writing and include your name, account details and certified proof of identity.

For further details, please call us on **1300 033 166**.

### Financial advice is just a phone call away

TelstraSuper Financial Planning can provide you with general and simple personal advice over the phone about TelstraSuper RetireAccess and your retirement planning options. There's no additional cost for our phone-based advice as this is included in your TelstraSuper membership. Call us on **1300 033 166**.



# 12

## Important information

### How we communicate with you

We will contact you about your TelstraSuper account from time to time to provide you with important information such as statements, disclosure of material changes to your super and significant events as required under law. We will also provide you with other information. We will send this to you electronically (where possible) including via email, SMS or your online account (SuperOnline). You can opt-out of receiving electronic communications by visiting [telstrasuper.com.au/subscribe](https://telstrasuper.com.au/subscribe) or SuperOnline or by calling us on **1300 033 166**.

### Confirming transactions

We confirm some transactions as required by legislation. To see your transaction history, log in to your SuperOnline account. Alternatively, you can call us to check any of your transactions.

### When family law matters arise

If you have a question about your super arising from a family law matter, information is available at [telstrasuper.com.au/separation](https://telstrasuper.com.au/separation) or by calling **1300 033 166**.

### Temporary resident

A temporary resident is someone who entered Australia on an eligible temporary resident visa (e.g. a subclass 457 visa) and who is not:

- an Australian or New Zealand citizen
- a permanent resident of Australia
- the holder of a Subclass 405 visa or a Subclass 410 visa.

Superannuation lump sums can now be paid to temporary residents whose visa has expired and who have permanently departed Australia. Tax will be withheld from the payment before it is made:

- if you have not claimed your benefit within six months of departing Australia, it becomes 'unclaimed money' and we must transfer it to the ATO
- if your benefit is transferred to the ATO, you're able to apply to the ATO for your benefit. Under the relief provided by ASIC Class Order 09/437 no exit statement will be provided to you at the time of, or after, the transfer of your benefit.

Please contact us if you would like further information.

### Unclaimed money

Your super benefit is considered to be unclaimed money in certain circumstances as defined in government legislation. Death benefits may constitute unclaimed money where we have not received the requested documents to progress a death benefit claim or where beneficiaries have not provided their payment instructions within a specified time frame. We are required by law to report and pay unclaimed super to the ATO.

Applications for repayment of unclaimed money may be made to the ATO. Visit the ATO website [www.ato.gov.au](http://www.ato.gov.au) for more information.

### Other transfers to the ATO

From time to time, the Trustee may transfer funds to the ATO in circumstances permitted by law. Before this occurs, we will attempt to contact you to let you know that we are proposing to transfer your account to the ATO.

### Unallocated contribution (how we apply bank interest)

Contributions credited to the TelstraSuper's bank account are generally applied to the relevant member's account within 3 business days. Any interest earned on the balance of the TelstraSuper's bank account is credited to the TelstraSuper's Administration Reserve, which is used to support administration services provided to members.

### Amending the governing rules or terminating TelstraSuper

The Principal Employer of TelstraSuper does not guarantee TelstraSuper and reserves the right to amend the governing rules of TelstraSuper or even to terminate TelstraSuper if changing circumstances make it necessary or advisable.

## How to make a complaint

If you are dissatisfied with our products, services or staff please call us on **1300 033 166**. If the issue cannot be resolved during the call, it will be referred to the Complaints Officer. Alternatively, you can make a written complaint to:

Complaints Officer  
TelstraSuper  
PO Box 14309  
MELBOURNE VIC 8001

Email: [contact@telstrasuper.com.au](mailto:contact@telstrasuper.com.au)

If your complaint is not resolved within 45 days or you are not satisfied with our handling of your complaint or decision we make in relation to your complaint, you may refer the matter to the Australian Financial Complaints Authority (AFCA). AFCA is an external dispute resolution scheme that provides independent complaint resolution service for consumers in the financial system. Consumers can access AFCA free of charge.

Australian Financial Complaints Authority  
GPO Box 3, Melbourne VIC 3001  
Email: [info@afca.org.au](mailto:info@afca.org.au)  
Phone: 1800 931 678  
Website: [www.afca.org.au](http://www.afca.org.au)

# 13

## Privacy information

Telstra Super Pty Ltd complies with the Privacy Act 1988 (Cth) in relation to the privacy of your personal information and the *Health Records Act 2001 (Vic)* and the Health Privacy Principles, in relation to your health information.

A copy of our Privacy Policy and Privacy Collection Statement is available at [telstrasuper.com.au](http://telstrasuper.com.au) or by calling **1300 033 166**.

Email: [contact@telstrasuper.com.au](mailto:contact@telstrasuper.com.au)

### Further information

For further information about privacy, please contact the Privacy Officer:

Privacy Officer  
TelstraSuper  
PO Box 14309  
MELBOURNE VIC 8001

Email: [privacy@telstrasuper.com.au](mailto:privacy@telstrasuper.com.au)

# 14

## Glossary

### Accident

The occasioning of any injury caused directly and solely by some violent, external and visible means and which is capable of direct proof.

### Alternative Debt

Alternative Debt includes a range of credit securities such as loans to companies, mortgages, securitised debt and high yield debt. Typically, these securities are either not rated by credit rating agencies or have a lower rating than assets held in the "Credit" asset class. Alternative Debt is typically riskier and less liquid than Fixed Interest or Cash, but offers higher expected returns over the longer term.

### Assessable income

The gross amount of income included on your tax return.

### Assets test

A test by Centrelink and the Department of Veterans' Affairs (DVA) on the assets of an individual or a couple. If assets are over a certain level, you may not be eligible for the government age pension or DVA pension.

### Cash

Cash includes investments in bank bills, commercial paper, negotiable certificates of deposit, bank deposits, commercial promissory notes and other money market instruments commonly for short periods of time. This investment class is traditionally the most stable (but could lose value after allowing for the effects of inflation) because the returns are the most predictable due to the nature of the issuers and the short duration of the securities but it generally earns a lower rate of return over the long term.

### Death Cover

A lump sum payment in the event of your death.

### Default or Default Cover

Default or Default Cover means the base level amount of cover applicable to an insured member that is determined by one or more of:

- the division to which they belong;
- their employment status; and
- their age,

at the time default cover commences and is more fully described in the Policy.

### Defensive Alternatives

Defensive Alternatives are investments that are expected to provide higher returns than cash over the medium term, while also providing diversification from shares and/or fixed interest securities. They can include both listed and unlisted investments.

### Dependants

Your Dependants include your Spouse, children of any age (including adopted and stepchildren), and any person totally or partially financially dependent on you at the time of your death or any person with whom you have an interdependency relationship.

You can only nominate your Dependants or your Legal Personal Representative(s) as your beneficiary in the event of your death.

### Diversified Fixed Interest

Diversified Fixed Interest are bonds and other debt securities issued by a government or corporation, where the investor lends money to the issuer who promises to make regular interest payments with full repayment on an agreed date in the future. Debt securities in this asset class are typically of investment grade quality and the lending timeframe can vary from the short-term up to multiple years. The Diversified Fixed Interest asset class includes exposures to both fixed rate securities, where the value of repayments is fixed at the time of issue, and floating rate securities where the repayments vary in response to short term interest rate changes. Diversified Fixed Interest returns can deliver both positive and negative returns. In particular rising interest rates will generally cause the market value of Diversified Fixed Interest investments to fall.

### Effective Day

The Effective Day is the day earnings are applied to your updated investment choice.

### Employee

Is a person engaged under a contract of employment and includes a contractor. You are still an employee if you are on sick leave or unpaid leave.

### Exchange Traded Funds (ETFs)

An ETF is a managed fund that you can buy and sell on an exchange like the Australian Securities Exchange (ASX). When you invest in an ETF, you don't own the underlying investments. You own units in the ETF and the ETF provider owns the shares or assets.

ETF units can be created or redeemed to match investor demand. This helps the price of the units to stay close to the net asset value (NAV) of the ETF. This differs from shares in a company where the price can fluctuate based on investor demand.

## Exclusion

A medical exclusion may be placed on your insurance cover as a result of the assessment of medical information supplied by you to MLC Life Insurance as part of your application for new or additional insurance cover. An Exclusion means you can't claim an insurance benefit in relation to that condition. Common Exclusions include knee, back or cardiovascular exclusions, etc.

Other Exclusions such as suicide, attempted suicide or self-injury may also apply in the event of a claim. Please refer to the Policy for details of applicable exclusions.

## Hedge Funds

Hedge Funds are managed funds that trade securities with the aim of generating returns well in excess of cash over the long-term, but with less volatility than would be expected from shares. Hedge Funds invest across a broad mix of investment strategies where the sources of returns are diversified.

## Income tax (PAYG)

You will pay income tax on your taxable income payments at marginal tax rates. Current individual income tax rates are available on the ATO website [www.ato.gov.au](http://www.ato.gov.au)

## Income test

A test by Centrelink and the Department of Veterans' Affairs (DVA) on the income of an individual or a couple. If income exceeds a certain level, government age pension or DVA pension entitlement will cease. If income is below this amount you may receive a full or reduced pension.

## Infrastructure

Infrastructure assets consist of a broad range of assets including toll roads, ports, gas pipelines, airports, utility providers and more. Infrastructure assets are typically monopolistic in nature with high barriers to entry and steady reliable cashflows. Such cashflows are usually underpinned by a contractual or regulatory right to revenue. Infrastructure investments can be made directly, through unlisted funds or through listed infrastructure companies. The sources of return are the earnings of the assets as well as increases (or decreases) in capital value over time. The level of risk of these investments varies depending on the nature of the asset and the regulatory regime under which they operate.

## Interdependency relationship

You have an interdependency relationship with someone when:

- you have a close personal relationship, and
- you live together, and
- one or each of you provides the other with financial support, and
- one or each of you provides the other with domestic support and personal care.

You may also have an interdependency relationship with someone when you have a close personal relationship but do not satisfy the other criteria listed above by reason that either or both of you suffer from a physical, intellectual or psychiatric disability.

## Investment earnings or returns

The investment earnings or returns applicable to your TelstraSuper RetireAccess income stream depend on:

- your selected investment option(s)
- the number of units you hold
- the unit price applicable.

Investment earnings applicable to your account are net of percentage based administration and investment costs and investment taxes.

## Legal Personal Representative

Generally, the person nominated by you to be the executor of your will or appointed to distribute your assets according to the laws of the relevant State or Territory (if you do not have a will). You can only nominate your Legal Personal Representative(s) or Dependants as your beneficiaries in a binding or non-binding nomination.

## Listed Property Trusts (Real Estate Investment Trusts)

Listed property Trusts are investments in property-related trusts that are listed on a stock exchange. These trusts are involved in the ownership, development, financing and/or management of residential, commercial, industrial and retail properties. Returns are derived from distributions paid by the securities as well as changes in the market value of these securities.

## Medical Practitioner

A medical practitioner who is legally qualified and registered to the equivalent Australian standards (and includes an appropriate specialist) who is not the Policy owner or the life insured, their Spouse, relative or business associate.

## Melbourne business day

A Melbourne business day is from Monday through Friday (inclusive) and excludes any day that falls on a national holiday or a Victorian public holiday (this does not include a public holiday that is a non-metropolitan Victorian public holiday only), as published on the Victorian Government's website.

## Occupation Categories

The following descriptions are for explanatory information only. Your Occupation Category will be determined by the insurer's underwriting guide based on your actual occupation when you go through the application process.

**White collar:** Clerical, administration and managerial occupations involving office duties. No manual work undertaken. Includes occupations with tertiary qualifications that may involve very light physical work.

**Light blue collar:** Certain qualified tradespeople who engage in light manual work only. Includes business owners in non-hazardous industries involved in light manual work and those who may supervise medium blue collar workers (no more than 25% of their work time). Includes occupations that are not limited to an office, where travel is an essential part of the job.

**Medium blue collar:** Skilled tradespeople in non-hazardous industries wholly involved in manual duties.

**Heavy blue collar:** Heavy manual workers in non-hazardous industries performing higher risk occupations.

## Opportunities

Investment in Opportunities provides the ability to capitalise on one-off market opportunities as they arise. These investments are not directly aligned with one specific asset class but provide the Trustee with the flexibility to improve returns by exploiting unique or unusual opportunities to add value.

## Policy

Policy means the relevant policy of insurance that provides insurance cover for a member.

## Premium Loading

A loading (or increase) may be applied to a member's premium due to their occupation, health or lifestyle. Loadings are applied when certain circumstances place the member at a higher risk of claiming a benefit. Loadings may be issued at MLC Life Insurance's discretion based on medical evidence and information supplied to MLC Life Insurance for assessment.

## Preservation

Government legislation has placed certain restrictions on when you can access your super savings. Your super benefit is divided into three components, preserved, restricted non-preserved, and unrestricted non-preserved. Your Payment Advice will outline the component of your benefit that is preserved, restricted non-preserved and unrestricted non-preserved.

## Preserved

Any part of your super categorised as 'preserved' must remain in an approved super arrangement until certain circumstances occur — you reach age 65, your permanent retirement from the workforce on or after reaching your preservation age, your death, permanent incapacity, or following certain other events.

## Principal Employer

Principal Employer means the entity named as Principal Employer in the Trust Deed as at the date of this PDS.

## Private Markets

Private Markets investments are predominantly invested in unlisted assets. The investment may occur through, for example, a trust, a limited partnership or limited liability company which then invests in underlying businesses. The money invested in the underlying businesses is generally used to expand or develop the business or facilitate founders selling the business to new shareholders. Private Markets present opportunities to invest in assets that are not listed on a stock exchange. A return on your investment is received when the business pays a dividend or a Private Markets manager sells or revalues an asset they have invested in using your capital.

## Restricted non-preserved

Any restricted non-preserved amount generally becomes available to you at any age when you cease employment with your employer.

## Retirement income stream

A flexible super income stream designed for retirement where the member chooses the level of income received above a government limit and how often that income is paid. Investment earnings are tax free.

## Transition to Retirement (TTR) income stream

A flexible super income stream designed for members who have reached their preservation age but are still working and have not met a condition of release. Investment earnings are taxed up to 15%.

## Risk

In investment terms, risk usually refers to the degree to which the value of an investment may rise or fall. For example, Shares are considered more of a high risk investment in the short-term compared to other asset classes because of possible fluctuations in the returns they provide.

## Shares (equities)

Shares represent ownership in a company and are often referred to in investment terms as 'equities'. Potential returns from shares are typically earned from both dividends and capital appreciation. They can generally be bought and sold on the stock exchange and offer the opportunity for high returns, but may also be subject to a higher risk of volatility within those returns.

## Sickness

Sickness means suffering from an illness or disease, diagnosed by an appropriately qualified Medical Practitioner.

\* You can apply to TelstraSuper for a full or partial early release of your TelstraSuper account balance if you are expected to live less than 24 months. However, you should consider leaving enough funds in your super account to cover your insurance premiums otherwise your insurance cover will cease.

## **Spouse**

Spouse means a person to whom you're legally married, a person whether of the same or a different sex with whom you're in a relationship that is registered under Australian State and Territory law, and a person whether of the same or a different sex with whom you're not legally married but who lives with you on a genuine domestic basis as a couple.

## **Target investment mix**

Target investment mix is used as a long-term strategic investment target to help achieve the objectives of the investment option(s).

## **Taxable income**

Your assessable income amount minus any allowable deduction. This is the amount that gets taxed.

## **Tax-free threshold**

The level up to which your annual taxable income is tax-free.

## **Terminal Illness**

A person who has been diagnosed by two registered medical practitioners as having less than 24 months\* to live due to illness or injury, and that at least one of these medical practitioners is a specialist practising in the area related to the illness or injury suffered by the person.

## **Terminal Medical Condition**

A terminal medical condition exists if:

- two registered Medical Practitioners have certified, jointly or separately, that you are suffering from an illness, or have incurred an injury, that is likely to result in your death within 24 months of the date of certification,
- at least one of the registered Medical Practitioners is a specialist practicing in an area related to your illness or injury, and
- the certification period has not ended for each of the certificates.

## **Top Up Cover**

Top Up Cover means cover that was classified as Top Up Cover under a former insurance policy with TelstraSuper.

## **Trust Deed**

The Trust Deed means the Telstra Superannuation Scheme Trust Deed, established on 13 June 1990, and as amended from time to time.

## **Trustee**

Telstra Super Pty Ltd is the trustee of the Telstra Superannuation Scheme (TelstraSuper). The Trustee is responsible for properly investing TelstraSuper's assets and for protecting your rights as a member.

## **Unrestricted non-preserved**

That part of your super benefit that is categorised as unrestricted non-preserved can be withdrawn from your superannuation arrangement at any time.

## **Unit**

Each investment option of TelstraSuper is divided into units. A unit represents an equal portion of an investment option's value. Members use their superannuation account balance to purchase and sell units in an investment option(s) of TelstraSuper at the prevailing unit price. Unit prices rise and fall with fluctuations in the value of the underlying investments of each investment option.

## **Unlisted Property**

Unlisted Property is an investment in residential, commercial, industrial and retail real estate. These investments can include equity or loans secured by property assets. Property investments can provide returns in two ways:

- through income from rental or income payments, and
- by increases (or decreases) in the capital value of investments over time.

Unlisted property can be held directly or through unlisted property trusts.

## **Voluntary or Voluntary Cover**

Voluntary Cover is cover that is obtained by satisfying MLC Life Insurance's underwriting requirements and which is not Top Up Cover or Default Cover.



Call us  
**1300 033 166**



Email us  
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Visit the website  
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